

REVENUE ESTIMATING CONFERENCE COMMITTEE (RECC) MEETING

City of Fort Lauderdale

100 North Andrews Avenue, 7th Floor Conference Room, Fort Lauderdale, FL 33301

Wednesday, April 17, 2019 ~ 3:30PM

Meeting Minutes (Draft)

I. Call to Order at 3:35 p.m.

II. Roll Call

		3/27/2019 - 4/17/ 2019	
	4/17/2019	Cumulative Attendance	
Committee Member	Attendance	Present	Absent
William Goetz	P	4	0
Paul Czerwonka	A	3	1
Diane Lichenstein	P	4	0
Pamela Winston	P	4	0

III. Approval of Minutes – April 10, 2019

Motion made by Mr. Goetz and seconded by Mr. Czerwonka – Approved Unanimously

IV. Floor Open for Neighbor Input-There were no comments from the public

V. New Business

- Finance Revenue Reviews
- The Committee reviewed and reached consensus for estimates for the following revenue sources:

	FY 2020 Department Request	FY 2020 Budget Recommendation	RECC Recommendation
Finance Revenues			
A601 FPL Franchise Fees	\$ 16,626,000	\$ 16,500,000	\$ 16,500,000
A603 Peoples Gas Franchise Fees	375,000	444,000	400,000
A610 Sanitation Franchise Fees	6,900,000	6,300,000	6,900,000
A701 FPL Utility Tax	21,631,000	21,176,000	21,400,000
A703 City Water Utility Tax	6,400,000	6,750,000	6,400,000
A705 Gas Utility Tax	550,000	585,500	585,500
B101 Business Tax	3,300,000	3,100,000	3,300,000
D403 State Gas Tax Refund	185,000	198,250	198,250
E101 Alcoholic Beverage License Fees	220,000	290,000	290,000
J020 Lien Research Fees	900,000	900,000	900,000
N103 Earned Pool Investments	1,783,901	1,100,000	1,400,000
N117 Interest	295,000	300,000	200,000
N900 Miscellaneous Income	800,000	815,000	800,000
N987 Pcard Rebates Procurement	750,000	750,000	750,000
	\$ 60,715,901	\$ 59,208,750	\$ 60,023,750

VI. Adjourn at 4:55 p.m.

PLEASE NOTE THAT AS MEMBERS OF THE REVENUE ESTIMATING CONFERENCE COMMITTEE, TWO-WAY COMMUNICATION BETWEEN MEMBERS IS PROHIBITED BY SUNSHINE LAW. DO NOT REPLY TO ANY BOARD OR COMMITTEE MEMBER. DISCUSSION SHOULD TAKE PLACE AT THE SCHEDULED COMMITTEE MEETING.

PURPOSE: The purpose and duties are to serve as subject matter experts in reviewing revenue estimates for the City of Fort Lauderdale's budget process. **Note:** Two or more City of Fort Lauderdale Commissioners or members of a Fort Lauderdale Advisory Board or Committee may be in attendance at this meeting. If a person decides to appeal any decision made with respect to any matter considered at this public meeting or hearing, he/she will need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. If you desire auxiliary services to assist in viewing or hearing the meeting or reading agendas and minutes for the meetings, please contact the City Clerk's Office at 954-828-5002 and arrangements will be made to provide these services to you.

PLEASE NOTE: Florida has a very broad public records law. Most written communications to or from city officials regarding City business are public records available to the public and media upon request. Your e-mail communications may be subject to public disclosure.

General Fund Revenue Summary

Year to Date As of February 28, 2019

Revenue Source	FY 2017 Actual	FY 2018 Amended	FY 2018 Actual	% of Amended	3 Year Average	FY 2019 Adopted Budget	FY 2019 Amended Budget	FY 2019 Department Estimate	FY 2020 Department Request	FY 2020 Budget Request	FY 2020 Budget Request vs. FY 2019 Adopted	Percent Change	Dept*
A102 Ad Valorem	122,985,339	133,789,237	133,093,587	99.5%	122,911,775	144,241,593	144,241,593	144,241,593	154,343,356	152,756,649	8,515,056	5.9%	FIN
Property Taxes - Operating	122,985,339	133,789,237	133,093,587	99.5%	122,911,775	144,241,593	144,241,593	144,241,593	154,343,356	152,756,649	8,515,056	5.9%	
A501 Firefighters Pension Insurance Prem Tax	3,445,970	3,712,574	3,712,574	100.0%	3,548,184	3,445,970	3,445,970	3,445,970	3,712,574	3,712,574	266,604	7.7%	FIR
A502 Police Retirement Insurance Premium	2,467,354	2,374,773	2,664,479	112.2%	2,502,202	2,467,354	2,467,354	2,467,354	2,664,479	2,664,479	197,125	8.0%	POL
Sales And Use Tax	5,913,324	6,087,347	6,377,053	104.8%	6,050,386	5,913,324	5,913,324	5,913,324	6,377,053	6,377,053	463,729	7.8%	
A601 FPL Franchise Fees	16,305,117	16,810,545	16,165,386	96.2%	16,145,654	16,900,000	16,900,000	16,595,518	16,626,000	16,500,000	(400,000)	-2.4%	FIN
A603 Peoples Gas Franchise	224,597	392,700	314,749	80.1%	260,741	375,000	375,000	359,765	375,000	400,000	25,000	6.7%	FIN
A610 Sanitation Franchise Fees Private Colle	6,031,645	6,200,000	6,497,866	104.8%	6,236,598	6,100,000	6,100,000	6,100,000	6,900,000	6,900,000	800,000	13.1%	FIN
Franchise Fees	22,561,359	23,403,245	22,978,001	98.2%	22,642,993	23,375,000	23,375,000	23,055,283	23,901,000	23,800,000	425,000	1.8%	
A701 FPL Utility Tax	20,213,066	20,500,000	20,837,151	101.6%	20,266,298	21,000,000	21,000,000	21,000,000	21,631,000	21,400,000	400,000	1.9%	FIN
A703 City Water Utility Tax	6,104,403	6,173,000	6,106,466	98.9%	5,943,049	6,300,000	6,300,000	6,262,934	6,400,000	6,400,000	100,000	1.6%	FIN
A705 Gas Utility Tax	544,639	550,000	583,898	106.2%	559,363	550,000	550,000	551,063	550,000	585,500	35,500	6.5%	FIN
A715 Communications Services Tax	11,133,921	12,247,601	12,009,892	98.1%	11,581,559	11,962,291	12,199,291	12,062,291	13,204,000	13,204,000	1,241,709	10.2%	FIN
Utility Taxes	37,996,029	39,470,601	39,537,407	100.2%	38,350,269	39,812,291	40,049,291	39,876,288	41,785,000	41,589,500	1,777,209	4.4%	
B101 Business Tax	2,908,701	3,000,000	3,013,274	100.4%	2,962,848	3,200,000	3,200,000	3,145,555	3,300,000	3,300,000	100,000	3.1%	FIN
B103 Water Taxi License	1,600	-	200	100.0%	728	1,600	1,600	1,600	1,600	1,600	-	0.0%	PKR
B104 Application Fee - Vehicles For Hire	150	1,500	40	2.7%	564	-	-	-	-	-	-	0.0%	TAM
B105 Vehicles For Hire-Vehicle Permit	183	-	10	100.0%	97	-	-	-	-	-	-	0.0%	TAM
Local Business Taxes	2,910,634	3,001,500	3,013,524	100.4%	2,964,237	3,201,600	3,201,600	3,147,155	3,301,600	3,301,600	100,000	3.1%	
B234 Tree Canopy	113,078	123,050	383,589	311.7%	247,680	71,000	71,000	71,000	80,000	80,000	9,000	12.7%	PKR
B235 Landscaping Permits	240,843	210,000	279,789	133.2%	246,485	230,000	230,000	276,579	280,000	290,000	60,000	26.1%	DSD
Building Permits	353,921	333,050	663,378	199.2%	494,165	301,000	301,000	347,579	360,000	370,000	69,000	22.9%	
C591 Other FEMA Reimbursements	25,051	-	32,942	100.0%	28,997	-	-	-	-	-	-	0.0%	FIN
Federal Grants	25,051	-	32,942	100.0%	28,997	-	-	-	-	-	-	0.0%	
D401 Motor Fuel Tax-Revenue Sharing	1,323,947	1,335,861	1,342,715	100.5%	1,305,464	1,345,153	1,345,153	1,289,728	1,290,000	1,290,000	(55,153)	-4.1%	FIN
D403 State Gas Tax Refund	200,727	195,000	196,734	100.3%	198,594	200,000	200,000	200,000	185,000	198,250	(1,750)	-0.9%	FIN
E101 Alcoholic Beverage License Fees	223,062	235,000	289,399	123.4%	247,353	220,000	220,000	266,598	220,000	290,000	70,000	31.8%	FIN
E112 Sales Tax-Revenue Sharing	4,192,260	4,277,000	4,341,625	101.5%	4,179,676	4,488,121	4,488,121	4,659,169	4,301,000	4,301,000	(187,121)	-4.2%	FIN
E113 Half Cent Sales Tax	11,613,987	12,018,935	12,105,676	100.7%	11,671,839	12,321,529	12,321,529	12,254,713	11,963,200	11,963,200	(358,329)	-2.9%	FIN
E117 Mobile Home Licenses	33,052	35,000	30,345	86.7%	32,260	35,000	35,000	24,929	35,000	35,000	-	0.0%	FIN
E201 Firefighters Supplemental Compensation	182,041	180,000	191,641	106.5%	181,758	180,000	180,000	180,000	180,000	180,000	-	0.0%	FIN
State-Shared Revenues	17,769,076	18,276,796	18,498,675	101.2%	17,816,945	18,789,803	18,789,803	18,875,137	18,174,200	18,257,450	(532,353)	-2.8%	
F101 County Shared Occupational Licenses	168,047	180,000	188,287	104.6%	178,993	180,000	180,000	178,990	190,000	190,000	10,000	5.6%	FIN
F209 Broward County-Transportation Bus S	267,837	342,750	126,884	37.0%	275,256	281,544	281,544	281,544	281,544	281,544	-	0.0%	TAM
F401 County Shared Gas Tax (Local Option)	2,292,220	2,228,615	2,281,261	102.4%	2,245,599	2,258,328	2,258,328	2,203,290	2,155,000	2,155,000	(103,328)	-4.6%	FIN
F402 Local Alternative Fuel Fees (Fuel Tax)	241,091	244,152	238,818	97.8%	236,834	245,296	245,296	233,788	235,000	235,000	(10,296)	-4.2%	FIN
Other Local Grants	2,969,517	2,995,517	2,835,250	94.6%	2,936,683	2,965,168	2,965,168	2,897,612	2,861,544	2,861,544	(103,624)	-3.5%	
J004 Board of Adjustment Fees	14,760	12,500	11,520	92.2%	12,913	12,500	12,500	7,358	13,000	13,000	500	4.0%	DSD
J006 Permits/Misc Engineering Charges	490,510	400,000	518,726	129.7%	472,272	420,000	464,359	571,644	633,200	600,000	180,000	38.8%	DSD
J008 Candidate Filing Fees	-	5,000	1,650	33.0%	1,650	-	-	-	-	-	-	0.0%	CLK
J010 City Clerk Fees	4,316	3,000	8,832	294.4%	8,832	3,000	3,000	4,366	6,000	6,000	3,000	100.0%	CLK
J012 Development Review Fees	236,381	220,000	259,650	118.0%	251,094	240,000	240,000	244,531	240,000	250,000	10,000	4.2%	DSD
J019 Traffic Study Fees	(22,425)	50,000	37,521	75.0%	11,031	50,000	50,000	50,000	40,000	40,000	(10,000)	-20.0%	PBS
J020 Lien Research Fees	704,115	750,000	750,785	100.1%	736,332	982,500	982,500	742,435	900,000	900,000	(82,500)	-8.4%	FIN
J022 Lot Clearing Admin Charges	-	-	510	100.0%	3,030	-	-	-	-	-	-	0.0%	DSD
J024 Other Building Fees	26,084	35,000	35,185	100.5%	32,596	20,000	20,000	34,122	25,000	25,000	5,000	25.0%	DSD
J026 Payroll Ded Processing Charges	1,040	1,000	1,220	122.0%	1,150	1,000	1,000	1,012	1,200	1,200	200	20.0%	FIN
J028 Photos Copies & Print Sales	12,956	7,500	9,145	121.9%	10,193	10,000	10,000	7,825	8,400	8,300	(1,700)	-17.0%	MULTI
J030 Planning & Zoning Board	64,860	65,000	54,610	84.0%	59,362	65,000	65,000	81,272	65,000	65,000	-	0.0%	DSD
J031 Historic Preservation Board	10,480	5,000	9,910	198.2%	8,330	8,000	8,000	8,007	8,000	8,000	-	0.0%	DSD
J032 Dishonored Check Fees	4,116	4,000	5,237	130.9%	5,807	4,000	4,000	31,396	4,000	4,000	-	0.0%	FIN
J033 City Commission Development Review	45,999	17,000	31,290	184.1%	31,721	20,000	20,000	18,558	20,000	20,000	-	0.0%	DSD
J035 Final DRC	40,440	30,000	23,170	77.2%	32,078	30,000	30,000	58,050	30,000	30,000	-	0.0%	DSD
J037 Engineering Inspection Fees	18,061	32,800	4,254	13.0%	19,561	12,000	12,000	2,399	12,000	12,000	-	0.0%	PBS
J040 Zoning Review	268,583	250,000	329,961	132.0%	289,083	269,000	269,000	339,445	300,000	300,000	31,000	11.5%	DSD
J041 Zoning Inspection	186,327	180,000	203,797	113.2%	190,483	180,000	180,000	192,131	200,000	200,000	20,000	11.1%	DSD
J043 Administrative Review	69,100	75,000	73,610	98.1%	73,050	75,000	75,000	53,772	75,000	70,000	(5,000)	-6.7%	DSD
J044 Long Range Planning	24,730	15,000	-	0.0%	24,730	10,000	10,000	10,000	10,000	10,000	-	0.0%	DSD
J284 Write Off Recoveries	8,473	5,000	8,529	170.6%	7,619	5,000	5,000	8,500	5,000	5,000	-	0.0%	FIN
General Government	2,208,906	2,162,806	2,379,112	110.0%	2,282,915	2,417,000	2,461,359	2,466,823	2,595,800	2,567,500	150,500	6.1%	
J050 Alarm Monitor Reg Fees	6,400	6,400	6,200	96.9%	6,333	6,400	6,400	6,400	6,200	6,200	(200)	-3.1%	POL
J051 Alarm Response Fees	980,718	1,290,000	721,683	55.9%	1,059,969	1,070,000	1,070,000	850,000	800,000	660,000	(410,000)	-38.3%	POL/FIR
J052 Alarm User Registration Fees	42,061	35,000	29,769	85.1%	39,072	35,000	35,000	32,553	30,000	30,000	(5,000)	-14.3%	POL
J059 Miscellaneous Police Fees	103,907	80,000	110,472	138.1%	106,284	100,000	100,000	89,044	100,000	100,000	-	0.0%	POL
J060 Nuisance Abatement Fees	8,757	-	5,687	100.0%	5,821	-	-	-	-	-	-	0.0%	POL
J061 School Resource Officer Program	370,016	610,016	370,016	60.7%	252,844	370,016	370,016	370,016	370,016	370,016	-	0.0%	POL
J062 Pawn/2nd-Hand Inspection Fees	13,250	13,000	12,000	92.3%	12,997	13,000	13,000	13,000	13,000	13,000	-	0.0%	POL
J101 Fire Inspection Fees	674,710	700,000	675,439	96.5%	699,730	700,000	700,000	675,770	675,000	675,000	(25,000)	-3.6%	FIR
J103 Fire Hi-Rise Test Fees	599,455	625,000	637,390	102.0%	631,077	625,000	625,000	619,958	625,000	625,000	-	0.0%	FIR
J107 Fire Plan Review Fees	882,447	750,000	1,084,463	144.6%	916,328	800,000	800,000	944,218	800,000	900,000	100,000	12.5%	FIR
J109 Fire Reinspection Fees	38,389	35,000	42,832	122.4%	36,943	40,000	40,000	43,007	40,000	40,000	-	0.0%	FIR
J113 Special Fire Test Fees	112,246	115,000	109,006	94.8%	113,441	115,000	115,000	119,623	115,000	115,000	-	0.0%	FIR
J116 Hazardous Materials Fees	7,800	5,500	13,559	246.5%	10,680	7,500	7,500	7,500	7,500	7,500	-	0.0%	FIR
J115 Wilton Manors - Fire/Ems	2,133,772	2,559,928	2,318,567	90.6%	2,253,727	2,353,346	2,353,346	2,353,346	2,318,568	2,318,568	(34,778)	-1.5%	FIR
J118 Miscellaneous Fire Fees	200	300	(354)	-118.0%	296	200	200	200	250	250	50	25.0%	FIR
J121 EMS Service Fees	397,280	380,000	424,638	111.7%	402,884	400,000	400,000	511,709	379,000	400,000	-	0.0%	FIR
J122 Wilton Manors	-	-	16,000	100.0%	16,000	16,000	16,000	16,000	16,000	16,000	-	0.0%	FIR
J124 Lazy Lakes - Fire/EMS	3,616	3,600	3,686	102.4%	3,628	3,660	3,660	3,660	3,				

General Fund Revenue Summary

Year to Date As of February 28, 2019

Revenue Source	FY 2017 Actual	FY 2018 Amended	FY 2018 Actual	% of Amended	3 Year Average	FY 2019 Adopted Budget	FY 2019 Amended Budget	FY 2019 Department Estimate	FY 2020 Department Request	FY 2020 Budget Request	FY 2020 Budget Request vs. FY 2019 Adopted	Percent Change	Dept*
K180 Utility Fees-Docks	501,186	384,000	384,952	100.2%	463,802	388,000	388,000	493,083	431,000	431,000	43,000	11.1%	PKR
K182 Laundry/Vending/TV Cable	7,085	5,000	5,277	105.5%	6,757	6,000	6,000	6,000	6,500	6,500	500	8.3%	PKR
K184 Commercial Yacht Fees	260,701	168,000	324,400	193.1%	248,488	212,000	212,000	321,120	215,000	215,000	3,000	1.4%	PKR
K185 Jungle Queen-Docks	155,000	157,000	155,000	98.7%	155,000	157,000	157,000	155,000	157,000	157,000	-	0.0%	PKR
K186 Yacht Fees-Docks	2,559,664	2,200,000	2,188,543	99.5%	2,463,893	2,600,000	2,600,000	2,401,617	2,366,000	2,400,000	(200,000)	-7.7%	PKR
K187 General Anchorage Fees	42,834	38,000	38,680	101.8%	42,523	45,000	45,000	38,616	40,000	40,000	(5,000)	-11.1%	PKR
K188 Late Dockage Fees	11,458	11,875	15,902	133.9%	13,450	8,550	8,550	25,737	11,050	11,050	2,500	29.2%	PKR
K189 Private Dock Fees	5,700	2,100	2,100	100.0%	2,800	2,400	2,400	4,500	2,400	2,400	-	0.0%	PKR
K190 Las Olas/Riverfront	-	-	-	0.0%	142	-	-	-	-	-	-	0.0%	PKR
K191 Submerged Land Lease Fees	175,587	146,040	151,516	103.7%	167,051	173,000	173,000	152,648	154,860	154,860	(18,140)	-10.5%	PKR
K192 Gazebo Rental	-	-	-	0.0%	20	-	-	-	-	-	-	0.0%	PKR
K226 Adult Programs	29,634	28,000	40,166	143.5%	31,529	28,000	28,000	28,442	32,000	32,000	4,000	14.3%	PKR
K227 Memberships	112,218	130,000	114,547	88.1%	117,355	125,000	125,000	115,000	120,000	120,000	(5,000)	-4.0%	PKR
K231 Youth Programs	54,125	50,000	62,929	125.9%	54,514	50,000	50,000	46,305	55,000	55,000	5,000	10.0%	PKR
K252 Tennis Court Rentals	81,176	105,000	83,041	79.1%	85,675	95,000	95,000	73,300	86,000	86,000	(9,000)	-9.5%	PKR
K253 Tennis Lessons	273,550	280,000	264,240	94.4%	272,591	250,000	250,000	219,950	265,000	246,000	(4,000)	-1.6%	PKR
K254 Tennis Tournaments	79,504	60,000	75,952	126.6%	70,721	70,000	70,000	70,000	70,000	70,000	-	0.0%	PKR
K255 Concession Revenue-Holiday Park	22,788	27,000	23,438	86.8%	24,733	27,000	27,000	21,760	24,000	24,000	(3,000)	-11.1%	PKR
K275 Recreation Program Fees	62,807	120,000	109,882	91.6%	86,603	85,000	85,000	80,293	85,000	85,000	-	0.0%	PKR
K302 Concessions-Mills Pond	49,801	55,000	48,979	89.1%	50,505	55,000	55,000	49,650	55,000	55,000	-	0.0%	PKR
K303 Contracted Events-Mills Pond	10,839	13,000	9,647	74.2%	10,463	13,000	13,000	9,204	10,000	10,000	(3,000)	-23.1%	PKR
K305 Softball Complex-Mills Pond	185,709	235,000	145,602	62.0%	188,757	185,000	185,000	159,090	166,000	165,000	(20,000)	-10.8%	PKR
K310 Facility Rentals-Mills Pond	16,465	42,000	118	0.3%	19,079	35,000	35,000	35,000	10,000	10,000	(25,000)	-71.4%	PKR
K329 Event Revenue-Riverwalk	27,130	45,000	33,503	74.5%	35,182	30,000	30,000	25,423	50,000	30,000	-	0.0%	PKR
K334 Licenses-Riverwalk-One River Plaza	2,359	2,436	2,548	104.6%	2,405	2,470	2,470	2,470	2,580	2,580	110	4.5%	PKR
K358 Entrance Fees-Snyder Park	59,603	55,000	53,112	96.6%	56,548	55,000	55,000	57,319	57,000	57,000	2,000	3.6%	PKR
K362 Pavilion Rentals-Snyder Park	-	23,000	-	0.0%	22,605	-	-	-	-	-	-	0.0%	PKR
K384 Other Events	65,476	70,000	45,590	65.1%	61,065	70,000	70,000	70,000	70,000	50,000	(20,000)	-28.6%	PKR
Special Facilities	5,993,674	5,677,451	5,547,819	97.7%	5,932,742	5,842,420	5,842,420	5,735,940	5,712,490	4,811,490	(1,030,930)	-17.6%	
K505 Pool Program Fees	82,875	130,000	78,844	60.6%	91,013	85,000	85,000	73,999	85,000	85,000	-	0.0%	PKR
K506 Pool Admission Fees	728	7,000	1,554	22.2%	2,983	1,000	1,000	1,000	1,500	1,500	500	50.0%	PKR
K526 Admissions-Hall Of Fame	64,446	72,000	67,197	93.3%	67,383	65,000	65,000	61,201	5,000	5,000	(60,000)	-92.3%	PKR
K527 Facility Rentals-Hall Of Fame	45,846	55,000	93,334	169.7%	64,525	45,000	45,000	68,410	-	-	(45,000)	-100.0%	PKR
K528 Program Fees-Hall Of Fame	55,146	55,000	48,416	88.0%	53,245	55,000	55,000	43,214	-	-	(55,000)	-100.0%	PKR
K529 Special Event Fees-Hall Of Fame	10,918	6,000	36,670	611.2%	17,771	10,000	10,000	64,147	-	-	(10,000)	-100.0%	PKR
K530 Swim Club Contract-Swimming & Dive	359,697	340,000	427,262	125.7%	376,170	300,000	300,000	318,567	300,000	300,000	-	0.0%	PKR
Pools	619,656	665,000	753,277	113.3%	673,090	561,000	561,000	630,538	391,500	391,500	(169,500)	-30.2%	
K901 Library Maint-Holiday Park	9,783	21,571	-	0.0%	9,783	15,000	15,000	15,000	-	-	(15,000)	-100.0%	PKR
K902 Miscellaneou Recreation Revenues	177,939	132,000	225,896	171.1%	156,881	135,000	135,000	233,678	160,000	217,000	82,000	60.7%	PKR
Miscellaneous	187,722	153,571	225,896	147.1%	166,664	150,000	150,000	248,678	160,000	217,000	67,000	44.7%	
M002 Fines & Forfeitures	1,046,511	1,000,000	1,013,104	101.3%	1,008,185	1,000,000	1,000,000	1,143,737	1,000,000	1,050,000	50,000	5.0%	POL
M003 County Court Return - Dollar Provision	28,850	40,000	38,590	96.5%	33,718	28,800	28,800	27,018	25,000	25,000	(3,800)	-13.2%	POL
M014 Red Light Fines	225	-	213	100.0%	846	-	-	-	-	-	-	0.0%	POL
M020 Red Light Fines-Courts	5,980	-	8,064	100.0%	8,749	-	-	1,275	-	-	-	0.0%	POL
M021 Red Light Fines - Special Magistrate	233	-	208	100.0%	439	-	-	-	-	-	-	0.0%	TAM
M023 Misdemeanor - County Clerk F&F	14,346	25,000	28,378	113.5%	23,466	20,000	20,000	37,136	20,000	20,000	-	0.0%	ATT
M024 Municipal Ordinance Fm Cnty Clerk - F	58,564	75,000	46,500	62.0%	59,824	60,000	60,000	48,073	40,000	40,000	(20,000)	-33.3%	ATT
M025 Diversion Program Fee - Lieu Of Court	153,840	180,000	205,463	114.1%	179,413	155,000	155,000	173,051	150,000	150,000	(5,000)	-3.2%	ATT
Judgments & Fines	1,308,549	1,320,000	1,340,520	101.6%	1,314,639	1,263,800	1,263,800	1,430,290	1,235,000	1,285,000	21,200	1.7%	
M103 Code Enforcement Board Fines	1,066,896	375,000	430,549	114.8%	805,855	1,040,000	1,040,000	504,521	15,000	15,000	(1,025,000)	-98.6%	ATT/DSO
M111 Citation Fines	5,750	7,200	7,875	109.4%	7,450	7,200	7,200	8,388	12,000	12,000	4,800	66.7%	DSO
M112 Special Magistrate Board Fines	-	-	307,927	100.0%	307,927	-	-	235,960	235,000	440,000	440,000	100.0%	DSO
Violations Of Local Ordinances	1,072,646	382,200	746,351	195.3%	1,121,232	1,047,200	1,047,200	748,869	262,000	467,000	(580,200)	-55.4%	
N101 Earn-Non Pool Invest	1,226	-	94	100.0%	660	-	-	-	-	-	-	0.0%	FIN
N103 Earn-Pooled Investments	1,131,266	1,000,000	1,077,514	107.8%	1,211,623	1,250,000	1,250,000	1,250,000	1,783,901	1,400,000	(580,000)	-32.6%	FIN
N117 Interest	361,340	350,000	305,452	87.3%	322,705	290,000	290,000	290,000	295,000	200,000	(90,000)	-31.0%	FIN
N118 Interest Offset for Master Acc Fees	245,884	140,000	214,636	153.3%	235,228	250,000	250,000	250,000	115,000	250,000	-	0.0%	FIN
N119 Ad Valorem Interest Earnings	49,316	20,000	86,980	434.9%	52,372	20,000	20,000	20,000	20,000	20,000	-	0.0%	FIN
N127 Interest On Late A/R Payments	-	-	-	0.0%	3	-	-	-	-	-	-	0.0%	FIN
N129 Other Income (Penalty Charges)	-	-	-	0.0%	2,711	-	-	-	-	-	-	0.0%	FIN
N133 Interest on Paid Liens	-	2,211	-	100.0%	2,211	-	-	-	-	-	-	0.0%	FIN
Interest Earnings	1,789,032	1,510,000	1,686,887	111.7%	1,827,513	1,810,000	1,810,000	1,810,000	2,213,901	1,870,000	60,000	3.3%	
N141 Shopping Center Air Space Lease	31,571	33,464	31,571	94.3%	31,571	31,570	31,570	31,570	34,530	34,530	2,960	9.4%	MGR
N142 DBSI Air Space Lease (Formerly Barnett)	185,600	185,600	189,389	102.0%	185,867	189,388	189,388	194,166	200,000	200,000	10,612	5.6%	MGR
N143 Auramar Air Space Lease	854	854	854	100.0%	854	903	903	903	935	935	32	3.5%	MGR
N146 New River Trading Post	74,102	71,252	61,497	86.3%	68,269	73,476	73,476	73,476	76,735	76,735	3,259	4.4%	MGR
N147 Ft Lauderdale Archers Inc	1	1	3	300.0%	2	1	1	1	1	1	-	0.0%	MGR
N149 Lakeview Plaza Inc.	-	3,984	3,759	94.4%	3,759	3,985	3,985	3,985	4,015	4,015	30	0.8%	MGR
N150 Late/Interest Payments	-	-	-	0.0%	56	-	-	-	-	-	-	0.0%	MGR
N151 Shop 104-Nadja Horst, DMD, PA	41,872	32,428	27,100	83.6%	32,253	30,604	30,604	30,604	30,815	30,815	211	0.7%	MGR
N152 Shops 108/112-Stephanick G., Inc.	-	-	-	0.0%	8,627	-	-	-	-	-	-	0.0%	MGR
N153 Shops 116/120/124-United Deli	-	-	21,495	100.0%	21,495	54,112	54,112	54,112	53,860	53,860	(252)	-0.5%	MGR
N159 Lease Property Tax Payments	10,466	-	-	0.0%	10,466	-	-	-	-	-	-	0.0%	MGR
N164 Sunrise Key Entryway	180	180	180	100.0%	180	180	180	180	180	180	-	0.0%	MGR
N168 St Regis-Misc Easement Leases	1,388	1,440	2,805	194.8%	1,851	1,440	1,440	1,440	-	-	(1,440)	-100.0%	MGR
N170 Cheesecake Factory License Fee	905	935	-	0.0%	599	935	935	935	1,000	1,000	65	7.0%	MGR
N174 1540 Seventeenth, LLC (Mega Partners	2,115	2,186	1,306	59.7%	1,834	2,186	2,186	2,186	2,260	2,260	74	3.4%	MGR
N178 Fort Lauderdale Historical Society	5	5	5	100.0%	5	5	5	5	1	5	-	0.0%	MGR
N180 Shop 140-City Park Mall- Amarco Treas	15,315	24,305	16,029	65.9%	15,963	21,819	21,819	21,819	17,800	17,800	(4,019)	-18.4%	MGR
N182 Shop 140 City Park Mall - Dubose	11,145	7,997	6,005	75.1%	8,358	7,997	7,997	7,997	8,000	8,000	3	0.0%	MGR
N183 Shop 136-Corporate Chef LLC	3,686	-	1,123	100.0%	5,430	16,704	16,704	16,704	17,500	17,500	796	4.8%	MGR
N184 2601 M L Fund LLC	574	574	587	102.3%	576	587	587	587	615	615	28	4.8%	MGR
N185 Sixt Rent A Car LLC	-												

General Fund Revenue Summary

Year to Date As of February 28, 2019

Revenue Source	FY 2017 Actual	FY 2018 Amended	FY 2018 Actual	% of Amended	3 Year Average	FY 2019 Adopted Budget	FY 2019 Amended Budget	FY 2019 Department Estimate	FY 2020 Department Request	FY 2020 Budget Request	FY 2020 Budget Request vs. FY 2019 Adopted	Percent Change	Dept*
N460 Haz Mat Donations	454,211	454,211	454,211	100.0%	454,211	454,211	454,211	454,211	454,211	454,211	-	0.0%	FIR
N463 Sponsorships thru Public Affairs	-	-	-	0.0%	50,000	-	-	-	-	-	-	0.0%	MGR
Contributions/Donations	527,814	525,273	524,773	99.9%	553,266	1,454,211	1,454,211	1,454,211	1,454,211	1,454,211	-	0.0%	
A108 Delinquent Tax-Operating	95,088	-	101,618	100.0%	86,135	-	-	159,630	-	-	-	0.0%	FIN
A110 Penalty & Int-Operating	220,305	200,000	234,723	117.4%	230,377	200,000	200,000	175,381	200,000	200,000	-	0.0%	FIN
A205 87/92/98 Debt-Delinquent Taxes	-	-	725	100.0%	725	-	-	-	-	-	-	0.0%	FIN
A207 87/92/98 Debt-Penalties & Interest	-	-	647	100.0%	647	-	-	-	-	-	-	0.0%	FIN
A255 97/02 Debt-Delinquent Taxes	-	-	2,421	100.0%	2,421	-	-	-	-	-	-	0.0%	FIN
A257 97/02 Debt-Penalties & Interest	-	-	1,412	100.0%	1,412	-	-	-	-	-	-	0.0%	FIN
G235 Svc Chgs-Non Fleet Vehicles	21	-	-	0.0%	21	-	-	-	-	-	-	0.0%	MULTI
N499 Air Show Revenues	99,252	115,650	14,919	12.9%	77,266	100,000	100,000	100,000	95,000	95,000	(5,000)	-5.0%	MULTI
N527 Airport Pilot-Interfund Svc Chg	-	-	-	0.0%	1,323,046	-	-	-	-	-	-	0.0%	MULTI
N534 Finance Admin/Ins - Interfund Svc Chg	275,741	-	-	0.0%	277,099	-	-	-	-	-	-	0.0%	MULTI
N537 CRA Interfund Svc Chg	1,567,783	1,618,810	1,611,532	99.6%	1,589,658	1,781,840	1,781,840	1,781,840	1,781,840	1,781,840	-	0.0%	FIN
N540 Parks & Recreation-Interfund Svc Chg	24,554	4,000	-	0.0%	17,526	2,000	2,000	2,000	-	-	(2,000)	-100.0%	PKR
N552 Engineering-Interfund Svc Chg	1,453,699	1,800,000	1,399,707	77.8%	1,572,811	1,700,000	1,700,000	1,700,000	1,700,000	1,700,000	-	0.0%	PBS
N554 Fire/Airport-Interfund Svc Chg	1,110,700	1,110,700	1,110,700	100.0%	1,110,700	1,258,385	1,258,385	1,258,385	1,258,385	1,258,385	-	0.0%	FIR
N560 Indirect Service Fee-Interfund Svc Chg	13,232,167	14,664,875	14,383,813	98.1%	13,420,368	14,606,446	14,606,446	14,606,446	15,151,911	15,151,911	545,465	3.7%	FIN
N571 Misc Charges To Other Funds	228,924	606,100	400,000	66.0%	254,349	808,524	808,524	808,524	808,524	808,524	-	0.0%	POL
N572 P/W/Other-Interfund Svc Chg	623,259	622,010	622,010	100.0%	630,747	645,554	645,554	645,554	645,554	645,554	-	0.0%	PBS
N585 ROI-Parking	2,221,849	2,275,124	2,275,124	100.0%	2,168,514	3,163,695	3,163,695	3,163,695	3,163,695	3,163,695	-	0.0%	FIN
N586 ROI-Stormwater	-	-	-	0.0%	304,074	-	-	-	-	-	-	0.0%	FIN
N591 Interfund Overtime Reimbursements	29,571	120,000	174,940	145.8%	96,509	30,000	30,000	30,000	50,000	50,000	20,000	66.7%	POL
N594 Charges To Other Funds	179,923	192,392	192,392	100.0%	124,155	-	-	-	-	-	-	0.0%	MULTI
N597 Chgs To Other Fds	1,218,098	1,333,077	1,333,077	100.0%	1,280,655	1,333,077	1,333,077	1,333,077	1,333,077	1,333,077	-	0.0%	MULTI
N602 ROI-Water & Sewer	16,320,638	16,235,798	16,235,798	100.0%	16,280,879	12,176,848	12,176,848	12,176,848	8,117,899	8,117,899	(4,058,949)	-33.3%	FIN
N603 ROI-Central Regional	3,989,617	4,146,066	4,146,066	100.0%	3,975,033	3,109,550	3,109,550	3,109,550	2,073,033	2,073,033	(1,036,517)	-33.3%	FIN
N604 Building/Economic Dev- Interfd Svc Ch	1,112,247	1,517,087	1,517,087	100.0%	1,190,719	1,713,632	1,740,818	1,713,632	1,713,632	1,713,632	-	0.0%	DSO
N654 Pilot Housing Authority	64,075	71,268	71,268	100.0%	71,781	71,268	71,268	71,268	71,268	71,268	-	0.0%	FIN
N854 BMPO Revenues from Fees Charged	-	42,000	42,000	100.0%	42,000	42,000	42,000	42,000	42,000	42,000	-	0.0%	FIN
N900 Miscellaneous Income	1,082,140	815,131	791,175	97.1%	776,990	679,088	679,088	679,088	800,000	800,000	120,912	17.8%	MULTI
N902 Abandoned Property	7,772	-	-	0.0%	4,768	-	-	-	-	-	-	0.0%	MGR
N904 Florida Sales Tax Commissions	360	360	360	100.0%	360	360	360	360	360	360	-	0.0%	FIN
N907 Towing Fees	172,500	230,000	230,000	100.0%	230,000	230,000	230,000	230,000	230,000	230,000	-	0.0%	FIN
N910 Fare Box Revenue Community Bus	90,820	110,000	100,741	91.6%	95,781	95,000	95,000	95,000	95,000	95,000	-	0.0%	TAM
N917 Collection Agency Fees	50,848	-	-	0.0%	50,848	-	-	-	-	-	-	0.0%	FIN
N938 Insurance Carrier Reimb	51,458	15,000	71,027	473.5%	44,463	30,000	30,000	51,957	52,500	52,500	22,500	75.0%	MULTI
N945 Repairs-Outside Contractors	602,584	602,584	620,664	103.0%	552,968	620,664	620,664	620,664	620,664	620,664	-	0.0%	MULTI
N967 Other Ins Recoveries	-	-	-	0.0%	72,300	-	-	-	-	-	-	0.0%	MULTI
N968 Misc Grant Reimbursements	45,247	30,000	24,826	82.8%	34,520	30,000	30,000	30,000	27,000	27,000	(3,000)	-10.0%	MULTI
N969 Demolition Reimb - Building Dept	(366)	-	-	0.0%	(366)	-	-	-	-	-	-	0.0%	DSD
N970 Board Up Reimb - Building Dept	-	-	-	0.0%	7,651	-	-	-	-	-	-	0.0%	DSD
N976 Overtime Reimbursement	532,421	400,000	602,067	150.5%	491,471	400,000	750,000	607,582	530,000	530,000	130,000	17.3%	POL
N977 Misc Grant Overtime Reimbursements	135,775	175,000	433,005	247.4%	248,075	155,000	155,000	297,091	155,000	155,000	-	0.0%	POL
N978 Tri-County Pav Reimbursements	312,660	325,000	325,484	100.1%	325,335	315,000	315,000	320,108	314,000	314,000	(1,000)	-0.3%	POL
N979 Lobbyist Registration Fees	36,825	40,000	34,275	85.7%	37,151	32,000	32,000	39,225	32,000	32,000	-	0.0%	CLK
N980 Grant Payroll Reimbursements	-	-	187,123	100.0%	187,123	-	-	17,067	-	-	-	0.0%	MULTI
N983 Comm. Appearance Board	5,960	4,000	8,220	205.5%	4,820	4,000	4,000	4,000	4,000	6,000	2,000	50.0%	PBS
N984 Found/Abandoned Property	35,286	2,250	542	24.1%	12,718	1,000	1,000	1,000	1,000	1,000	-	0.0%	POL
N985 Unclaimed Evidence	12,246	25,000	11,713	46.9%	31,982	15,000	15,000	8,664	7,000	7,000	(8,000)	-53.3%	POL
N986 Seized/Unclaimed w/in 60 Dys Criminal	-	-	750	100.0%	750	-	-	-	-	-	-	0.0%	POL
N987 PCard Rebates Procurement	724,413	600,000	920,822	153.5%	782,519	700,000	700,000	700,000	750,000	750,000	50,000	7.1%	FIN
N989 Foreclosure Registration Fee	112,800	160,000	58,800	36.8%	109,867	120,000	120,000	73,600	23,000	23,000	(97,000)	-80.8%	DSD
N990 Utility Royalty-Sewer	12,511	21,800	11,560	53.0%	15,353	20,000	20,000	20,000	20,000	20,000	-	0.0%	FIN
N994 Affordable Housing	265,000	-	-	0.0%	195,928	-	-	-	-	-	-	0.0%	FIN
N995 HIDTA Reimbursements High Intensity	27,450	38,400	32,145	83.7%	21,557	25,000	25,000	22,565	25,000	25,000	-	0.0%	FIR
N996 Lien Reduction Program	377,900	575,000	241,142	41.9%	309,521	375,000	375,000	229,066	130,000	130,000	(245,000)	-65.3%	DSD
N997 Vacation Rental	65,283	250,000	91,756	36.7%	78,520	90,000	90,000	103,094	100,000	100,000	10,000	11.1%	DSD
N999 Proceeds - Sale of Grant Equipment/As	-	-	3,014	100.0%	3,014	-	-	-	-	-	-	0.0%	MULTI
Other Sources - Transfers In	48,827,404	51,094,482	50,673,190	99.2%	50,855,610	46,679,931	47,057,117	47,027,961	42,122,342	42,124,342	(4,555,589)	-9.7%	
Q106 Community Redevelopment Fund	-	-	-	0.0%	9,953	-	-	-	-	-	-	0.0%	FIN
Q147 Nuisance Abatement Fund	-	500,000	500,000	100.0%	500,000	-	-	-	-	-	-	0.0%	FIN
Q331 General Capital Projects	332,479	355,635	355,635	100.0%	317,559	-	891,300	891,300	-	-	-	0.0%	FIN
Q430 Cemetery Fund	-	-	-	0.0%	-	-	738,536	738,536	738,536	738,536	738,536	100.0%	FIN
Q543 City Insurance Fund	607,786	-	-	0.0%	607,786	-	-	-	-	-	-	0.0%	FIN
Other Sources - Transfers In	940,265	855,635	855,635	100.0%	1,435,298	-	1,629,836	1,629,836	738,536	738,536	738,536	45.3%	
TOTAL	334,533,586	365,616,041	364,112,558	99.6%	341,445,981	358,814,320	360,122,701	359,789,012	365,599,226	366,641,889	7,827,569	2.2%	

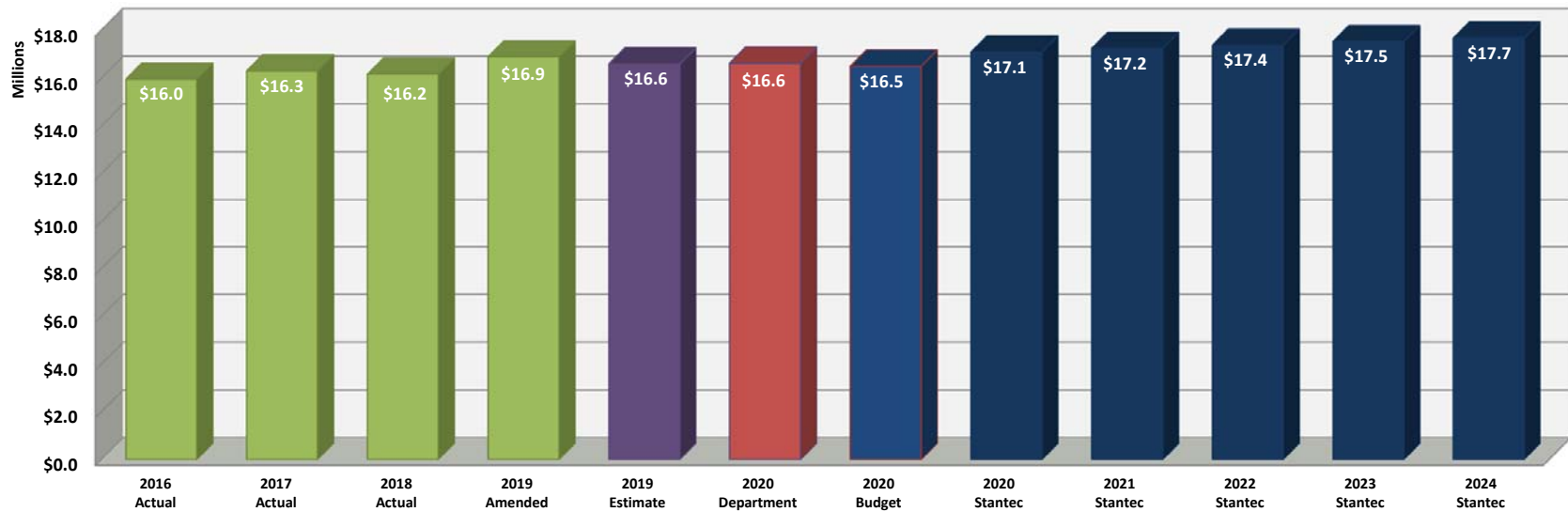
Revenues to be reviewed by the Revenue Estimating Conference Committee highlighted in **Orange**

Revenues already reviewed by the Revenue Estimating Conference Committee highlighted in **Blue**

State Revenues will post in June once population estimates are posted by the Office of Economic & Demographic Research are highlighted in **Light Yellow**

*Department Acronyms: (ATT = City Attorney, CLK = City Clerk, DSD = Sustainable Development, FIN = Finance, GEN = Other Governmental, FIR = Fire-Rescue, PBS = Public Works, PKR = Parks & Recreation, POL = Police, and TAM = Transportation & Mobility)

FPL Franchise Fees



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
FPL Franchise Fees	\$ 15,966,459	\$ 16,305,117	\$ 16,165,386	\$ 16,900,000	\$ 16,595,518	\$ 16,626,000	\$ 16,500,000	\$ 17,096,000	\$ 17,240,600	\$ 17,386,300	\$ 17,533,300	\$ 17,681,600	Finance
% of FPL Franchise Fees Change	-3.2%	2.1%	-0.9%	4.5%	-1.8%	-1.6%	-2.4%	1.1%	0.8%	0.8%	0.8%	0.8%	

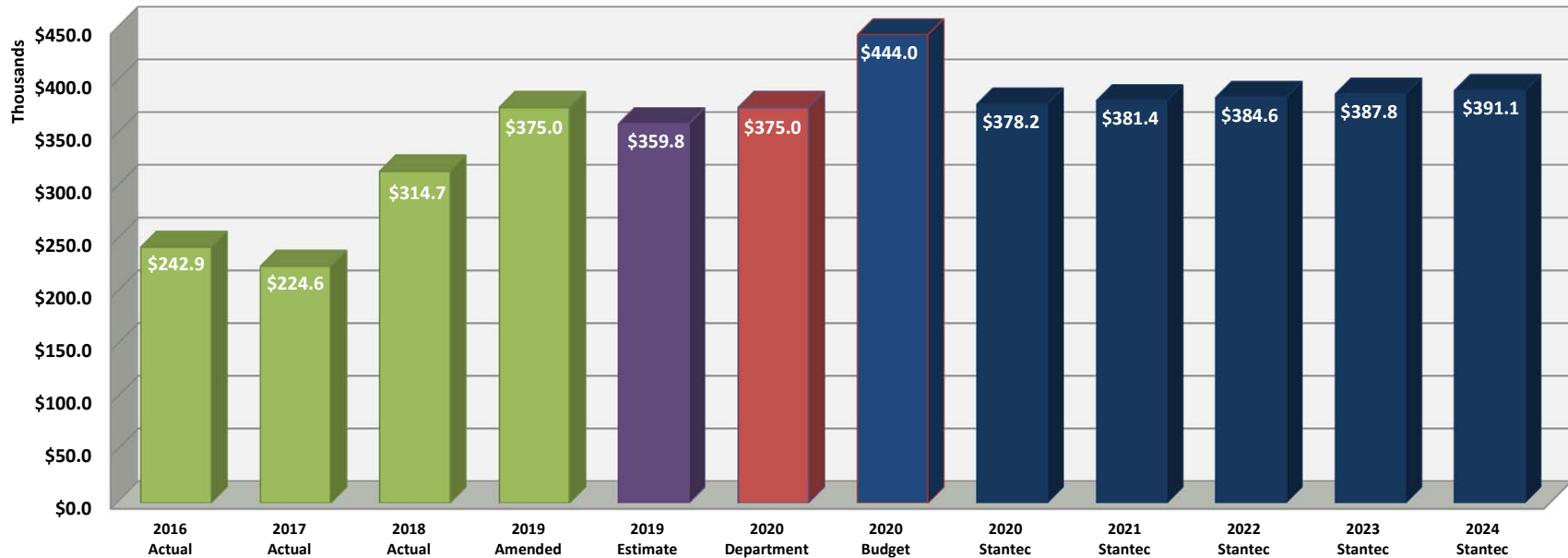
Description:

This revenue consists of payments made by Florida Power and Light (FPL) for the privilege of constructing upon, and operating within the right of ways owned by the City. The basis for this fee is provided in long-term agreements for payments to the City as 6% of Florida Power and Light gross revenue derived from accounts within City limits, less property tax and minor fees previously paid to the City.

Fiscal Capacity

The agreement between the City of Fort Lauderdale and Florida Power and Light is a 30-year agreement. The two factors that influence the amount of revenue collected are the gross revenue of accounts within the City limits and the rate negotiated in the agreement. Due to the large fluctuations in revenue received, the City has hired external auditors to review financial records to ensure Florida Power and Light's compliance with the negotiated agreement. This contract is up for renegotiation in 2039.

People's Gas Franchise Fees



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
People's Gas Franchise Fees	\$ 242,876	\$ 224,597	\$ 314,749	\$ 375,000	\$ 359,765	\$ 375,000	\$ 444,000	\$ 378,200	\$ 381,400	\$ 384,600	\$ 387,800	\$ 391,100	Finance
% of People's Gas Franchise Fees Change	-0.5%	-7.5%	40.1%	19.1%	-4.2%	0.0%	18.4%	0.8%	0.8%	0.8%	0.8%	0.9%	

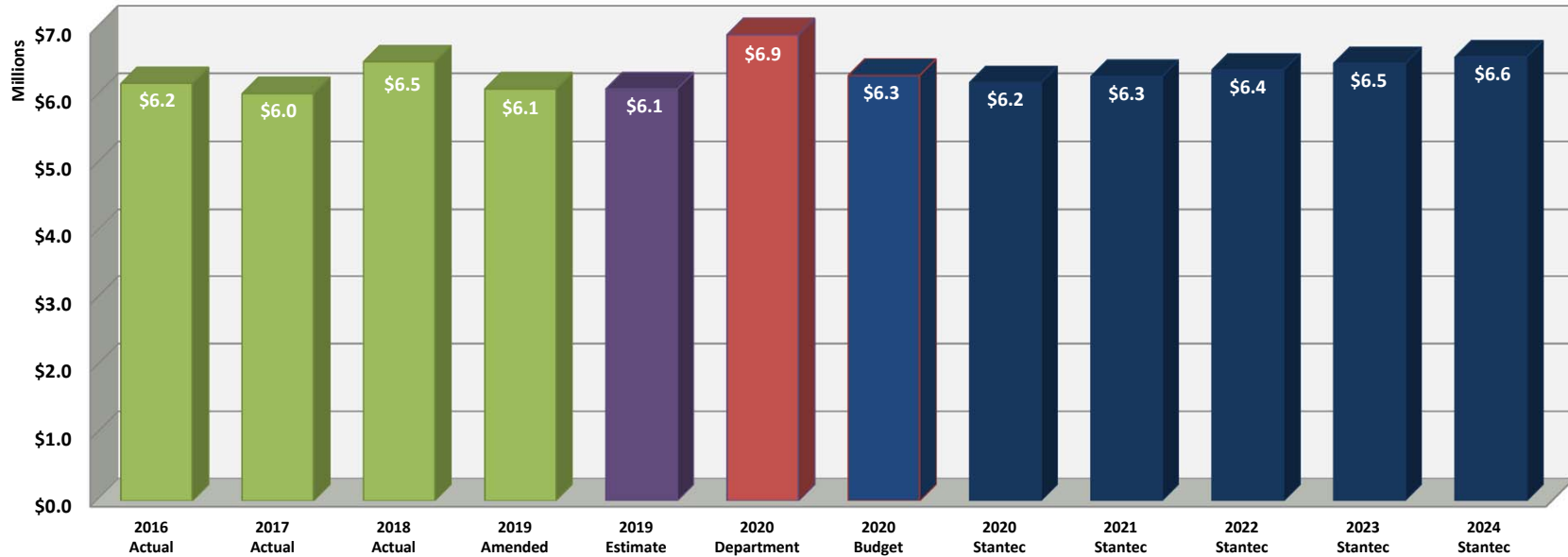
Description:

This revenue consists of payments made by People's Gas for the privilege of constructing upon, and operating within the right of ways owned by the City. The basis for this fee is provided for in a long-term agreement for payments to the City of 6% on the sale, transportation, distribution or delivery of gas to customers within City limits.

Fiscal Capacity:

The two factors that influence the amount of revenue collected are the sale, transportation, distribution or delivery of gas to customers within the City limits and the rate negotiated in the agreement. The agreement between the City of Fort Lauderdale and People's Gas is a 30-year agreement up for renegotiation in 2048. The City will have the opportunity to negotiate a rate increase at the time.

Sanitation Franchise Fees



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
Sanitation Franchise Fees	\$ 6,180,284	\$ 6,031,645	\$ 6,497,866	\$ 6,100,000	\$ 6,100,000	\$ 6,900,000	\$ 6,300,000	\$ 6,191,500	\$ 6,284,373	\$ 6,378,638	\$ 6,474,318	\$ 6,571,432	Finance
% of Sanitation Franchise Fees Change	0.3%	-2.4%	7.7%	-6.1%	0.0%	13.1%	3.3%	1.5%	1.5%	1.5%	1.5%	1.5%	

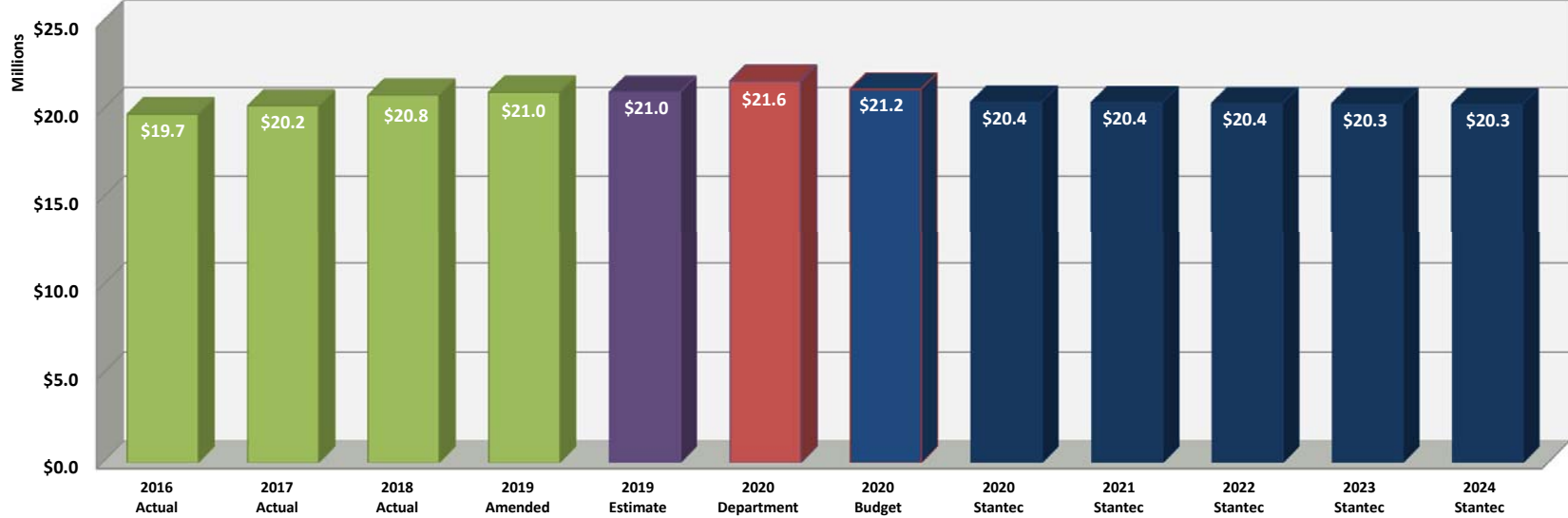
Description:

This revenue source is derived as franchise fees paid by private, Fort Lauderdale-licensed, haulers to the City based on their gross receipts. Revenues are based on hauler's gross receipts for providing solid waste services within the City of Fort Lauderdale.

Fiscal Capacity:

Fort Lauderdale can increase revenue for the sanitation fund by increasing the franchise fee. Percentage, which is set by the City Commission. Currently, the City receives 23% of the hauler's gross receipts for solid waste collection activities.

FPL Utility Tax



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
FPL Utility Tax	\$ 19,748,678	\$ 20,213,066	\$ 20,837,151	\$ 21,000,000	\$ 21,000,000	\$ 21,631,000	\$ 21,176,000	\$ 20,433,200	\$ 20,399,900	\$ 20,366,700	\$ 20,333,500	\$ 20,300,400	Finance
% of FPL Utility Tax Change	1.5%	2.4%	3.1%	0.8%	0.0%	3.0%	0.8%	-2.8%	-0.2%	-0.2%	-0.2%	-0.2%	

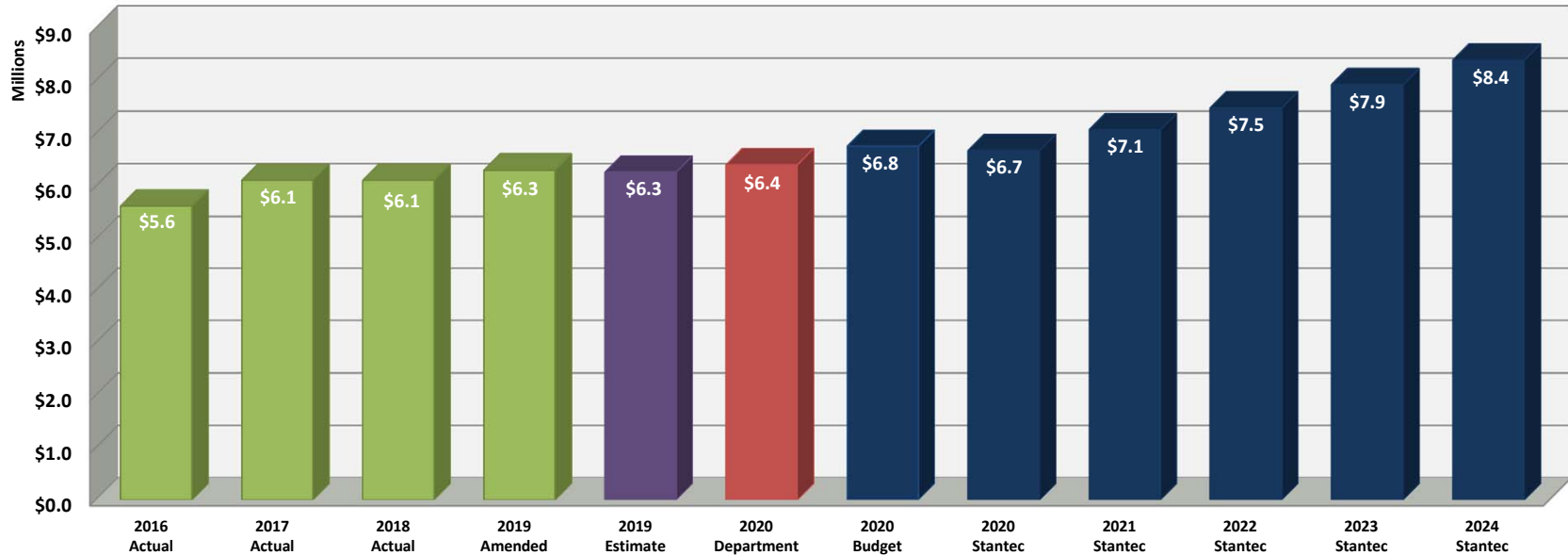
Description:

This revenue originates from the sale of electricity to neighbors within City limits. The basis for this fee is the maximum assessment of 10% of Florida Power and Light's revenues authorized by Florida State Statutes.

Fiscal Capacity:

The City is currently levying the maximum rate for this revenue source. The two factors that determine the amount of revenues collected for this fee are the sales of electricity and the assessment rate. The only current capacity for increasing this revenue would be from increasing the sales within the City through FPL raising fees or by selling additional electricity to our neighbors.

City Water Utility Tax



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
City Water Utility Tax	\$ 5,618,279	\$ 6,104,403	\$ 6,106,466	\$ 6,300,000	\$ 6,262,934	\$ 6,400,000	\$ 6,750,000	\$ 6,670,900	\$ 7,063,700	\$ 7,479,600	\$ 7,920,000	\$ 8,386,300	Finance
% of City Water Utility Tax Change	1.3%	8.7%	0.0%	3.2%	-0.6%	1.6%	7.1%	5.6%	5.9%	5.9%	5.9%	5.9%	

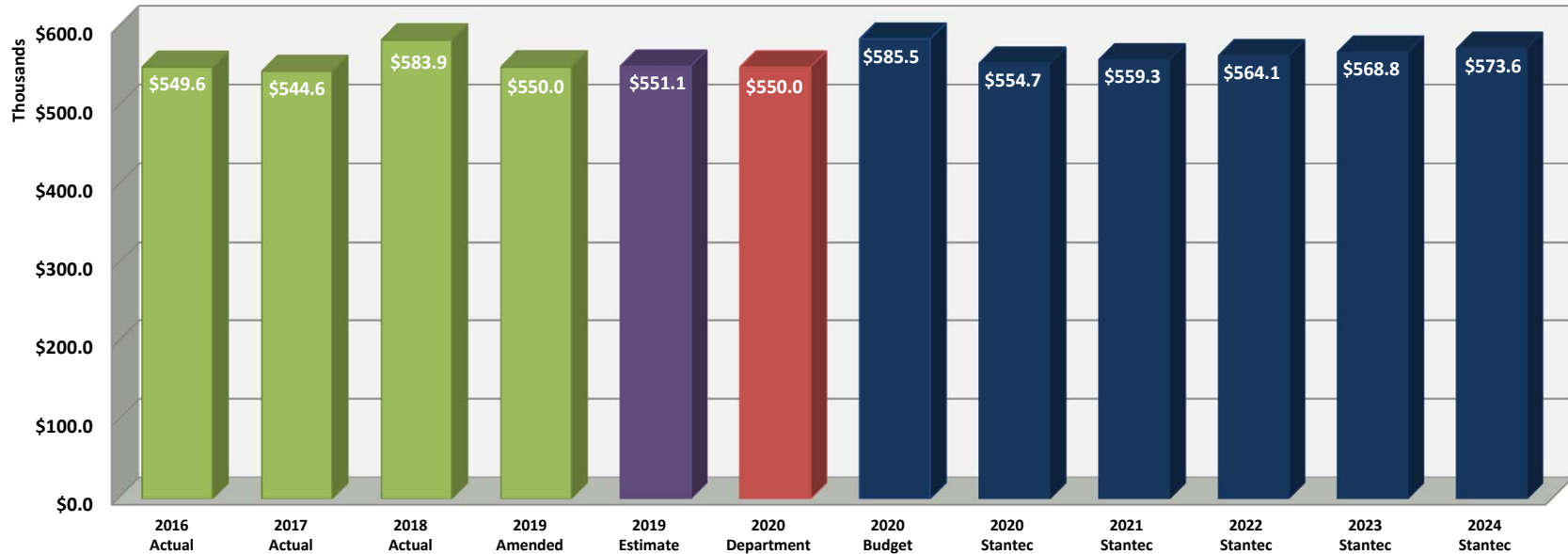
Description:

This revenue originates from the sale of water to neighbors within City limits. The basis for this fee is the maximum assessment of 10% of water revenues as authorized by Florida State Statutes.

Fiscal Capacity:

The City is currently levying the maximum rate for this fee. The two factors that determine the amount of revenues collected for this fee are the sales of water in the City and the assessment rate. Since the City is the entity that sells water, it could increase the sales amount by raising water prices or by selling additional water to our neighbors. The City implemented an automatic annual rate increase of 5% in Fiscal Year 2011.

Gas Utility Tax



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
Gas Utility Tax	\$ 549,551	\$ 544,639	\$ 583,898	\$ 550,000	\$ 551,063	\$ 550,000	\$ 585,500	\$ 554,700	\$ 559,300	\$ 564,100	\$ 568,800	\$ 573,600	Finance
% of Gas Utility Tax Change	-3.6%	-0.9%	7.2%	-5.8%	0.2%	0.0%	6.5%	0.8%	0.8%	0.9%	0.8%	0.8%	

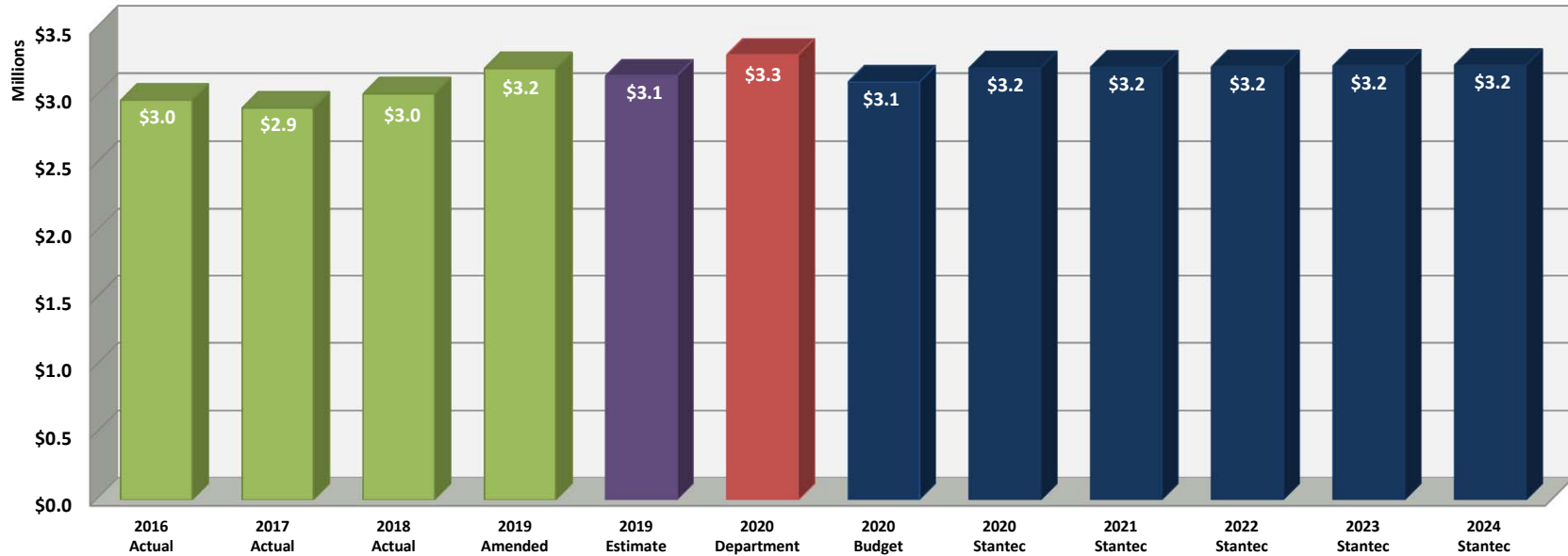
Description:

This revenue originates from the sale of natural gas to neighbors within City limits. The basis for this fee is the maximum assessment of 10% of natural gas revenues as authorized by Florida State Statutes.

Fiscal Capacity:

The City is currently levying the maximum rate for this revenue source. The two factors that determine the amount of revenues collected for this fee are the sales of natural gas in the City and the assessment rate. The only current capacity for increasing this revenue would be from increasing the sales through the gas company raising fees or by selling additional natural gas to our neighbors.

Business Tax



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
Business Tax	\$ 2,966,570	\$ 2,908,701	\$ 3,013,274	\$ 3,200,000	\$ 3,145,555	\$ 3,300,000	\$ 3,100,000	\$ 3,204,762	\$ 3,209,530	\$ 3,214,306	\$ 3,219,089	\$ 3,223,879	Finance
% of Business Tax Change	23.6%	-2.0%	3.6%	6.2%	-1.7%	3.1%	-3.1%	0.1%	0.1%	0.1%	0.1%	0.1%	

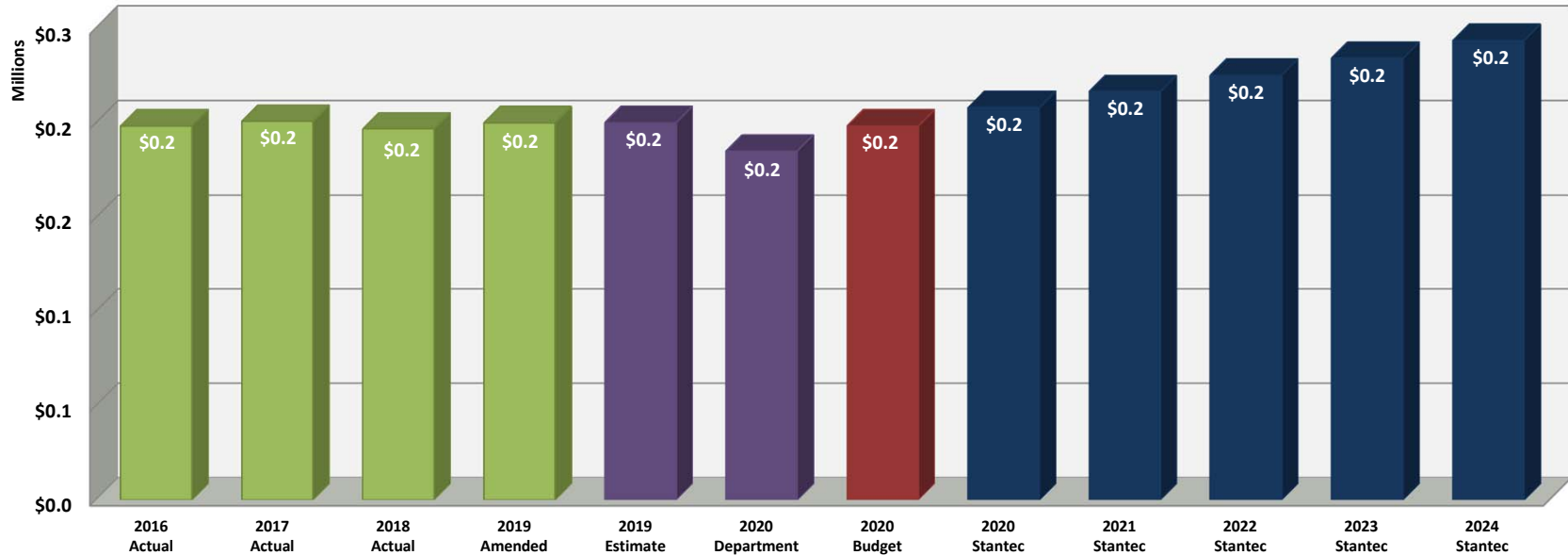
Description:

The Local Business Tax, formerly known as Occupational License Tax, is a tax for the privilege of engaging in or managing any business, profession, or occupation within the City limits.

Fiscal Capacity:

A business tax rate increase would require Fort Lauderdale City Commission approval and adherence to the guidelines of Florida State Statutes. The business tax rate can increase or decrease up to 5% every other year by June 30. The expectation is for business tax receipts to remain stable because there is no significant change anticipated in the number of new businesses in the next fiscal year. The Florida Legislature has proposed changes to this tax; however, no changes have occurred to date.

State Gas Tax Refund



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
State Gas Tax Refund	\$ 198,322	\$ 200,727	\$ 196,734	\$ 200,000	\$ 200,000	\$ 185,000	\$ 198,250	\$ 208,000	\$ 216,320	\$ 224,973	\$ 233,972	\$ 243,331	Finance
% of State Gas Tax Refund Change	-0.2%	1.2%	-2.0%	1.6%	0.0%	-7.5%	-0.9%	4.7%	3.8%	3.8%	3.8%	3.8%	

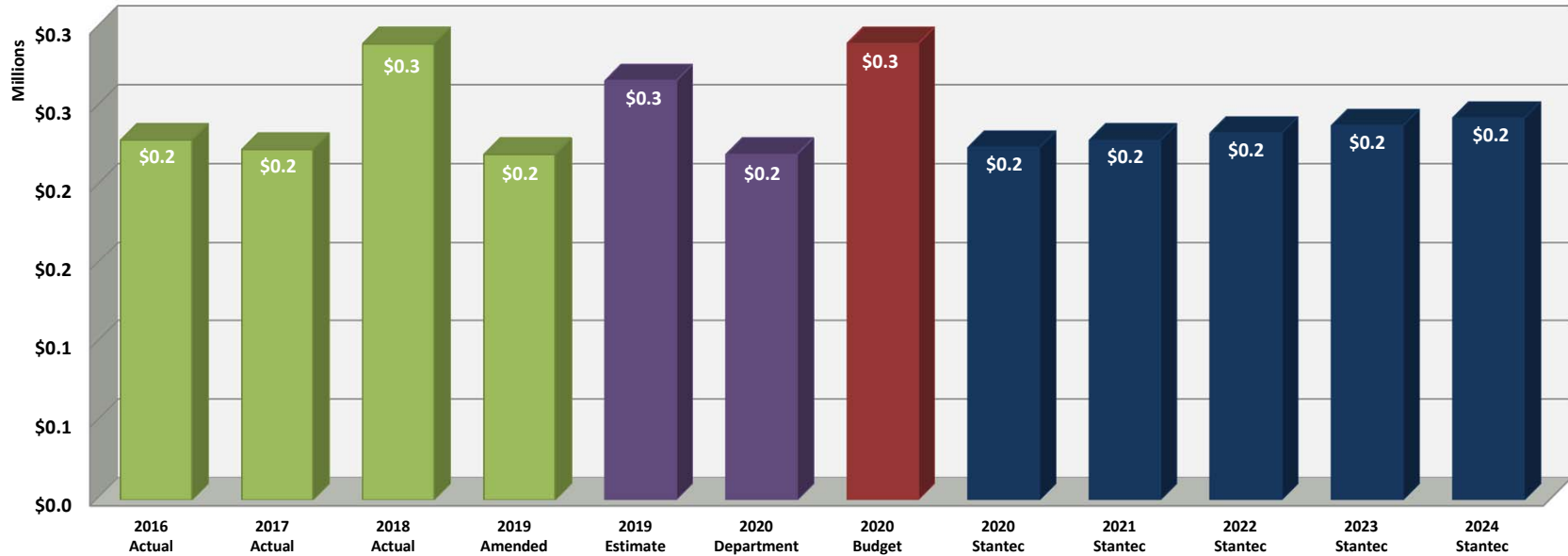
Description:

This revenue is a refund for certain state motor fuel taxes paid by the City for fuel used in City vehicles. The refunded revenue is used to fund the construction, reconstruction, and maintenance of roads. The existing rate is assessed at 14.7 cents per gallon for “on road” fuel used in City vehicles and 32.3 cents per gallon for “off road” fuel used by the City.

Fiscal Capacity:

This revenue will increase or decrease based on fuel and tax rates in addition to fuel usage in City of Fort Lauderdale owned vehicles.

Alcoholic Beverage License Fees



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
Alcoholic Beverage License Fees	\$ 229,059	\$ 223,062	\$ 289,939	\$ 220,000	\$ 266,598	\$ 220,000	\$ 290,000	\$ 224,400	\$ 228,888	\$ 233,466	\$ 238,135	\$ 242,898	Finance
% of Alcoholic Beverage License Fees Change	-8.2%	-2.7%	23.1%	-31.8%	17.5%	0.0%	31.8%	-29.2%	2.0%	2.0%	2.0%	2.0%	

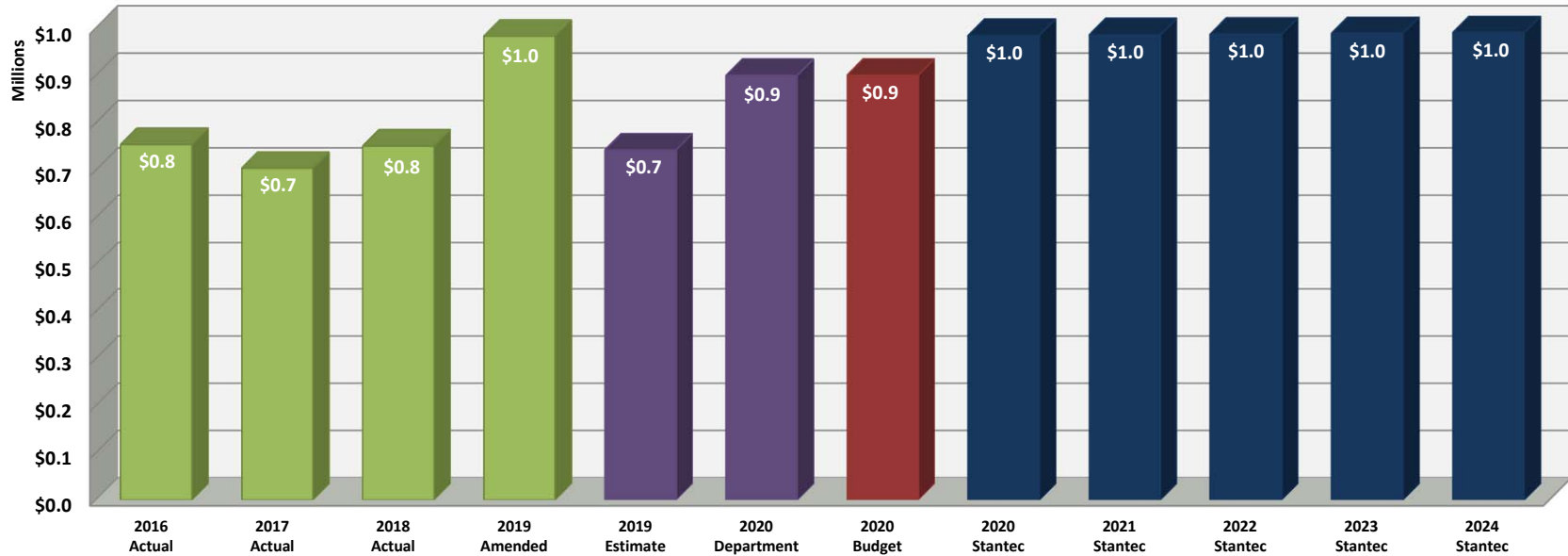
Description:

This revenue is from license fees collected from manufacturers, distributors, and vendors that sell alcoholic beverages. A portion of the annual state license tax levied on manufacturers, distributors, vendors, brokers and importers of alcoholic beverages collected within a municipality is shared with local governments. Revenue is received from the State for the City's share of annual alcoholic beverage licensing fees. Currently, 38% of the license tax imposed and collected within the City is returned quarterly from the State of Florida.

Fiscal Capacity:

The licenses and fees associated with state alcoholic beverages are regulated by Florida State Statutes.

Lien Research Fees



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
Lien Research Fees	\$ 754,095	\$ 704,115	\$ 750,785	\$ 982,500	\$ 742,435	\$ 900,000	\$ 900,000	\$ 983,962	\$ 985,426	\$ 986,892	\$ 988,361	\$ 989,832	Finance
% of Lien Research Fees Change	8.2%	-7.1%	6.2%	23.6%	-32.3%	-8.4%	-8.4%	8.5%	0.1%	0.1%	0.1%	0.1%	

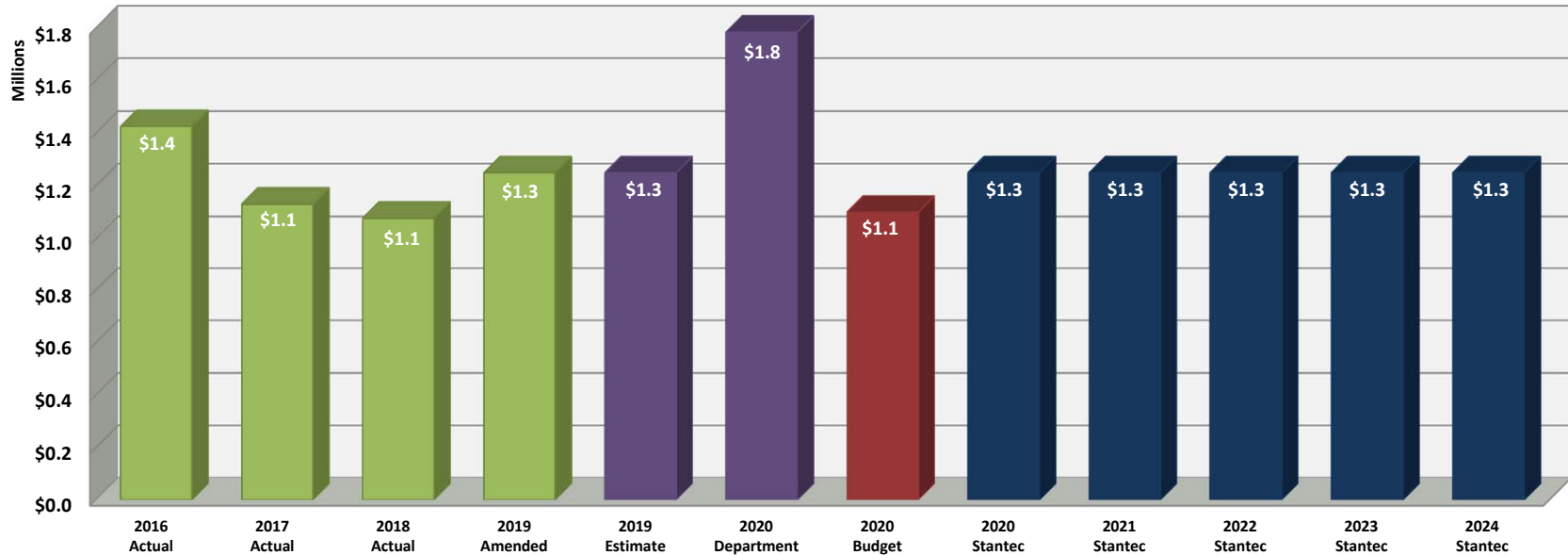
Description:

This is an administrative fee collected for services associated with lien research. The fee charged for conducting lien research is \$125 for a same day response and \$75 for a normal response, to be completed by close of business three (3) business days following its receipt of the request.

Fiscal Capacity:

Commission approval would be required to increase the fee schedule.

Earn-Pooled Investments



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
Earn Pool Investments	\$ 1,426,089	\$ 1,131,266	\$ 1,077,514	\$ 1,250,000	\$ 1,250,000	\$ 1,783,901	\$ 1,100,000	\$ 1,250,000	\$ 1,250,000	\$ 1,250,000	\$ 1,250,000	\$ 1,250,000	Finance
% of Earn Pool Investments	32.3%	-26.1%	-5.0%	13.8%	0.0%	42.7%	-12.0%	12.0%	0.0%	0.0%	0.0%	0.0%	

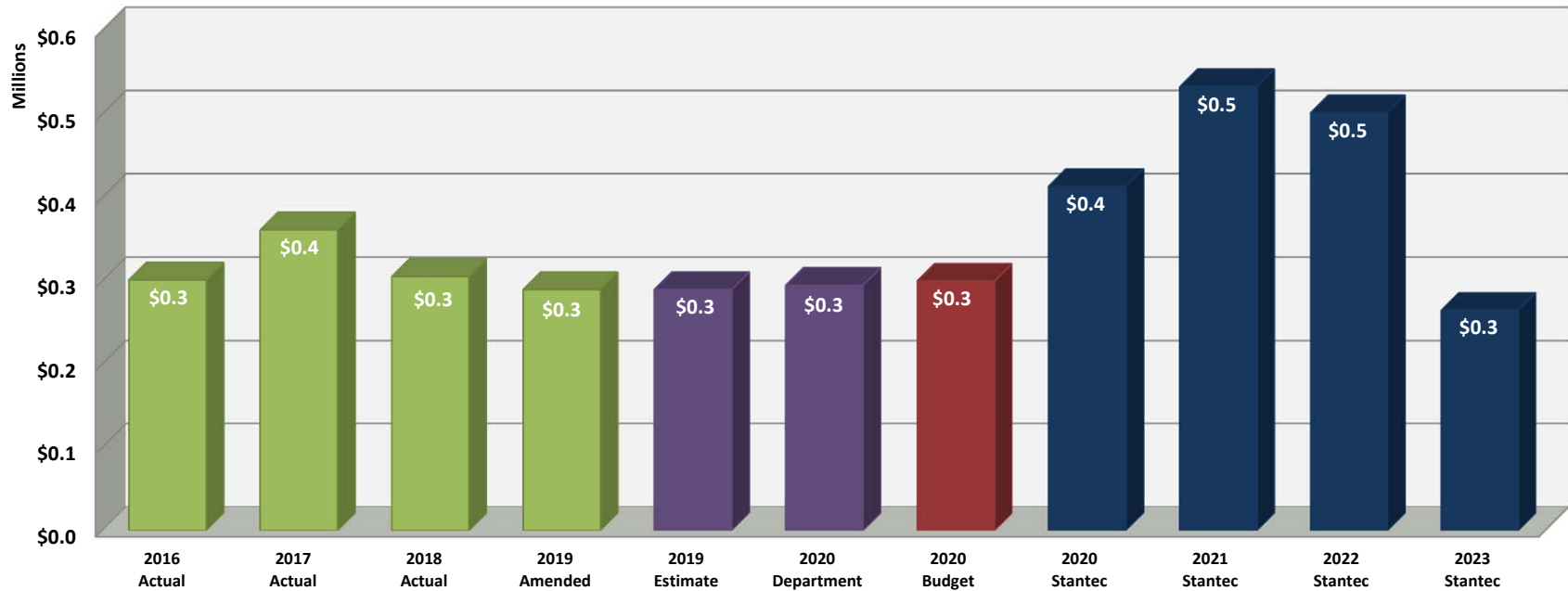
Description:

This revenue is derived from the active investment and management of the City's pooled idle cash. The City currently has 3 investment managers that are actively managing the portfolio. This revenue does not include any interest earned from banking institutions. Earn-pooled investments are calculated based upon forecast average year fund balance and assumed interest rate.

Fiscal Capacity:

The amount of money that the City holds in interest bearing accounts in addition to the rate of return on the City of Fort Lauderdale's accounts determines the amount of revenue that is generated from this source.

Interest



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	Department
Interest	\$ 301,322	\$ 361,340	\$ 305,452	\$ 290,000	\$ 290,000	\$ 295,000	\$ 300,000	\$ 413,727	\$ 533,187	\$ 501,689	\$ 265,048	Finance
% of Interest	-24.7%	16.6%	-18.3%	-5.3%	0.0%	1.7%	3.4%	27.5%	22.4%	-6.3%	-89.3%	

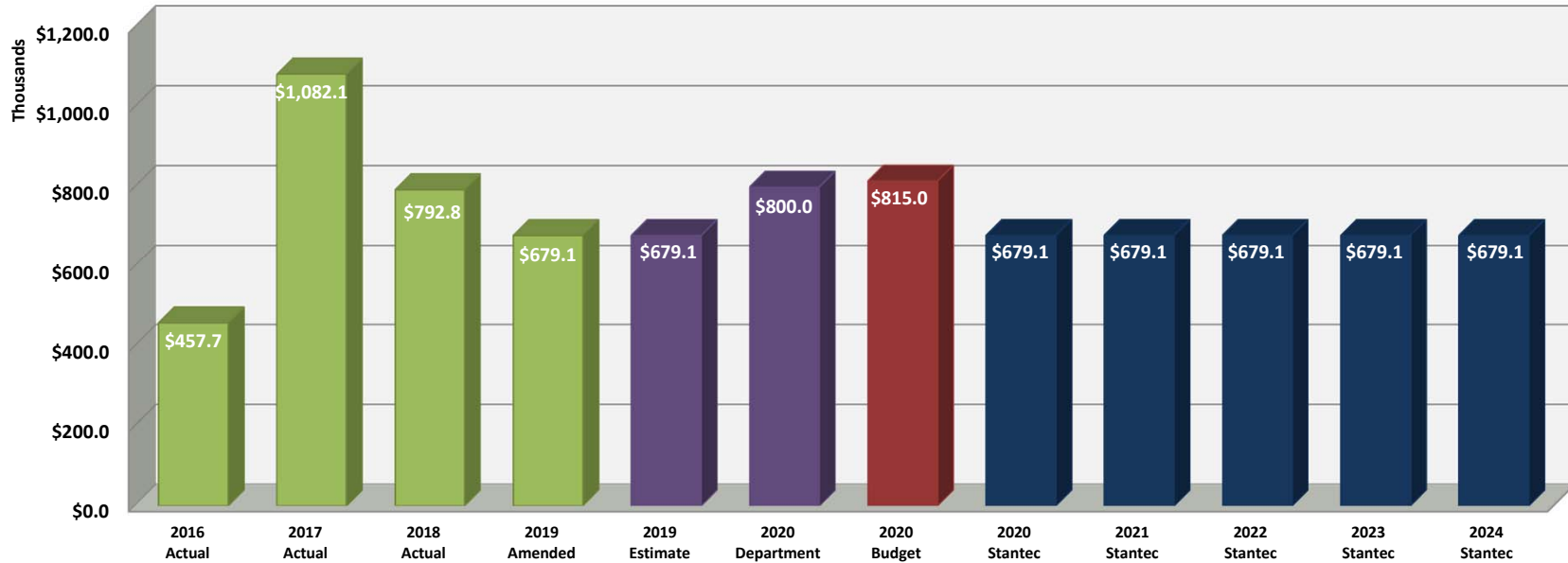
Description:

This revenue includes Interest Earnings

Fiscal Capacity:

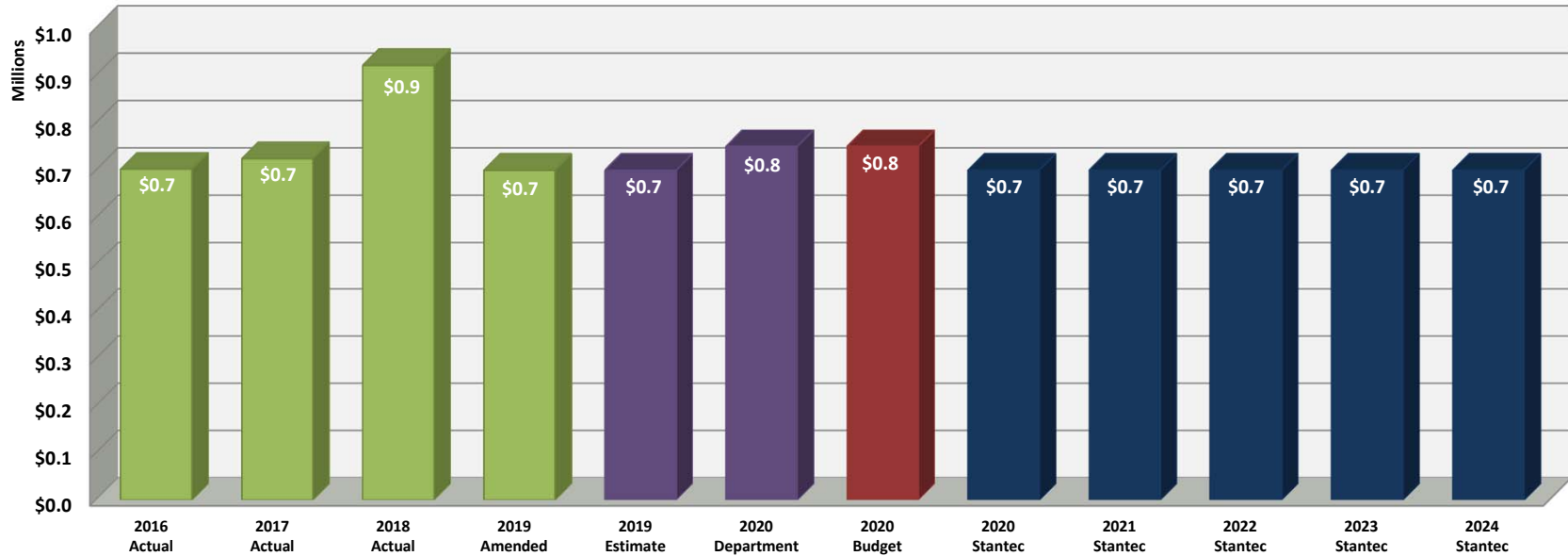
The amount of money that the City holds in interest bearing accounts in addition to the rate of return on the City of Fort Lauderdale's accounts determines the amount of revenue that is generated from this source.

Miscellaneous Income



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
Miscellaneous Income	\$ 457,656	\$ 1,082,140	\$ 792,801	\$ 679,088	\$ 679,088	\$ 800,000	\$ 815,000	\$ 679,088	\$ 679,088	\$ 679,088	\$ 679,088	\$ 679,088	Multi
% of Miscellaneous Income Change	-81.3%	57.7%	-36.5%	-16.7%	0.0%	17.8%	20.0%	-20.0%	0.0%	0.0%	0.0%	0.0%	

PCard Rebates



Revenue Source	2016 Actual	2017 Actual	2018 Actual	2019 Amended	2019 Estimate	2020 Department	2020 Budget	2020 Stantec	2021 Stantec	2022 Stantec	2023 Stantec	2024 Stantec	Department
Pcard Rebates	\$ 702,322	\$ 724,413	\$ 920,822	\$ 700,000	\$ 700,000	\$ 750,000	\$ 750,000	\$ 700,000	\$ 700,000	\$ 700,000	\$ 700,000	\$ 700,000	Finance
% of Pcard Rebates	-16.5%	3.0%	21.3%	-31.5%	0.0%	6.7%	0.0%	-7.1%	0.0%	0.0%	0.0%	0.0%	

Description:

Credit card rebates associated with two vendors (Suntrust and Companion Pay Solutions (CPS)). CPS is utilized for Electronic ePayables for larger items that are purchased.

Revenue Estimating Conference Committee (Finance)

Year		October	November	December	January	February	March	April	May	June	July	August	September	Total		February Ytd	% of Total Rec
A601 FPL FRANCHISE FEES	2014	-	-	1,344,922	1,284,254	1,205,506	1,278,398	1,161,744	1,165,117	1,220,275	1,421,932	1,464,248	4,799,117	16,345,514		3,834,682	23.5%
	2015	-	-	1,458,873	1,314,584	1,190,083	1,221,560	1,094,276	1,180,328	1,352,976	1,416,337	1,493,129	4,780,641	16,502,787	1.0%	3,963,540	24.0%
	2106	-	-	1,442,685	1,401,552	1,315,357	1,255,511	995,408	1,106,333	1,202,337	1,232,397	1,391,423	4,623,456	15,966,459	-3.2%	4,159,594	26.1%
	2017	-	-	1,356,209	1,166,623	1,144,954	1,256,150	1,075,730	1,175,961	1,274,748	1,405,982	1,558,743	4,890,016	16,305,117	2.1%	3,667,787	22.5%
	2018	-	-	1,506,288	1,338,892	1,270,954	1,192,781	1,140,521	1,154,464	1,193,202	1,328,657	1,413,860	4,625,766	16,165,386	-0.9%	4,116,134	25.5%
	2019 Estimate - YTD Actual +1% over Prior Year Actuals	-	-	1,547,952	1,388,999	1,219,526	1,204,709	1,151,926	1,166,008	1,205,135	1,341,944	1,427,998	4,672,024	16,326,221	1.0%	4,156,476	
	2020 - +1% over FY 2019 Estimated	-	-	1,563,431	1,402,889	1,231,721	1,216,756	1,163,446	1,177,669	1,217,186	1,355,363	1,442,278	4,718,744	16,489,483	2.0%	4,198,041	
A603 PEOPLES GAS FRANCHISE	2014	16,178	-	16,761	18,409	50,571	28,629	24,348	22,776	22,131	19,274	17,547	16,318	252,942		101,918	40.3%
	2015	16,740	-	16,665	-	48,336	46,350	-	48,028	16,595	18,527	-	32,760	243,999	-3.5%	81,740	33.5%
	2106	-	15,716	-	55,170	25,358	27,857	26,987	23,873	19,990	17,509	15,474	14,943	242,876	-0.5%	96,244	39.6%
	2017	14,831	14,887	16,586	20,674	22,417	23,768	22,028	23,141	19,694	16,504	15,057	15,009	224,597	-7.5%	89,395	39.8%
	2018	19,409	19,217	23,937	23,510	-	57,251	25,463	-	68,095	42,474	35,393	-	314,749	40.1%	86,073	27.3%
	2019 Estimate - YTD Actual + 2 Year Average	71,277	34,713	38,534	-	93,921	52,394	34,760	23,141	53,742	37,741	32,754	15,009	487,986	55.0%	238,446	
	2020 - 2 Year Average incl New Franchise Agreement June 2018	55,047	36,574	43,204	23,510	46,961	54,822	30,112	11,571	60,918	40,108	34,074	7,504	444,404	41.2%	205,295	
A610 SANITATION FRANCHISE FEES PRIVATE COLLECTOR	2020 - 3 Year Average incl New Franchise Agreement June 2018	46,585	34,307	39,860	29,456	46,252	52,394	34,760	23,141	53,742	37,741	32,754	15,009	446,000	41.7%	196,460	
	2014	345,588	330,737	481,285	401,284	275,333	605,123	515,676	441,089	522,846	503,782	428,567	572,368	5,423,678		1,834,227	33.8%
	2015	509,800	483,585	479,739	506,224	7,603	960,620	522,208	501,021	491,888	398,043	581,264	720,023	6,162,019	13.6%	1,986,952	32.2%
	2016	277,668	463,453	557,259	532,879	478,952	425,691	538,858	425,296	467,223	514,228	485,407	1,013,369	6,180,284	0.3%	2,310,210	37.4%
	2017	7,163	497,148	500,786	499,974	510,356	493,941	525,368	509,936	519,599	538,595	525,985	902,793	6,031,645	-2.4%	2,015,427	33.4%
	2018	195,505	492,787	483,837	580,426	488,515	624,096	557,296	500,979	615,618	527,079	569,215	862,515	6,497,866	7.7%	2,241,069	34.5%
	2019 Estimate - FY 2019 Budget	180,888	143,651	863,428	696,986	599,480	516,509	516,509	516,509	516,509	516,509	516,509	516,509	6,100,000	-6.1%	2,484,434	
	2020 - 2 Year Average	188,197	318,219	673,633	638,706	543,997	570,303	536,903	508,744	566,064	521,794	542,862	689,512	6,298,933	-3.1%	2,362,751	
	2020 - 3 Year Average	127,852	377,862	616,017	592,462	532,783	544,849	533,058	509,142	550,576	527,394	537,236	760,606	6,209,837	-4.4%	2,246,977	

Revenue Estimating Conference Committee (Finance)

Year		October	November	December	January	February	March	April	May	June	July	August	September	Total		February Ytd	% of Total Rec
A701 FPL UTILITY TAX	2014	-	1,742,241	1,581,484	1,598,285	1,479,316	1,346,233	1,426,170	1,412,270	1,554,554	1,683,316	1,733,037	3,740,533	19,297,439		6,401,325	33.2%
	2015	1,959,957	(148,648)	1,606,283	3,037,056	(41,565)	1,277,879	1,387,772	1,499,379	1,575,030	1,735,092	1,813,873	3,762,607	19,464,714	0.9%	6,413,082	32.9%
	2016	-	1,751,223	1,731,308	1,641,402	1,509,306	1,406,081	1,302,067	1,439,183	1,571,147	1,636,787	1,791,605	3,968,569	19,748,678	1.5%	6,633,239	33.6%
	2017	-	1,841,950	1,656,319	1,479,112	1,563,185	1,392,368	1,496,755	1,452,157	1,689,903	1,863,558	1,955,429	3,822,330	20,213,066	2.4%	6,540,566	32.4%
	2018	-	2,126,943	1,836,959	1,648,810	1,604,654	1,456,448	1,569,788	1,513,534	1,645,592	1,702,475	1,910,108	3,821,838	20,837,151	3.1%	7,217,366	34.6%
	2019 Estimate - YTD Actual +1% over Prior Year Actuals	-	-	3,943,228	1,716,875	1,550,168	1,471,013	1,585,486	1,528,669	1,662,048	1,719,500	1,929,209	3,860,057	20,966,253	0.6%	7,210,270	
	2020 +1% over FY 2019 Estimated	-	-	3,982,660	1,734,043	1,565,670	1,485,723	1,601,341	1,543,956	1,678,669	1,736,695	1,948,502	3,898,657	21,175,916	1.6%	7,282,373	
A703 CITY WATER UTILITY TAX	2014	392,018	376,071	432,476	427,936	390,446	396,370	431,000	419,339	408,078	429,675	380,377	435,658	4,919,444		2,018,947	41.0%
	2015	380,085	384,042	447,328	405,235	432,515	470,255	489,003	443,237	554,405	547,970	463,133	527,163	5,544,371	12.7%	2,049,206	37.0%
	2016	422,329	425,388	487,270	486,385	413,003	468,373	472,112	465,852	510,115	460,332	537,690	469,431	5,618,279	1.3%	2,234,376	39.8%
	2017	458,723	421,860	543,510	536,041	456,810	514,870	516,725	567,712	451,539	485,739	498,548	652,327	6,104,403	8.7%	2,416,944	39.6%
	2018	451,597	437,604	609,773	392,548	456,694	522,308	515,474	513,776	460,718	498,219	673,651	574,105	6,106,466	0.0%	2,348,216	38.5%
	2019 Estimate - YTD Actual + 5% over Prior Year	545,325	524,344	593,967	618,051	478,782	548,423	541,247	539,465	483,754	523,129	707,333	602,810	6,706,631	9.8%	2,760,469	
	2020 - 5% Increase over FY 2018	497,885	482,459	672,275	432,784	503,505	575,844	568,310	566,439	507,941	549,286	742,700	632,950	6,732,378	10.3%	2,588,909	
A705 GAS UTILITY TAX	2014	44,871	16,175	35,442	46,265	77,859	48,241	64,397	45,144	51,000	43,490	40,047	41,264	554,197		220,613	39.8%
	2015	58,808	15,304	29,969	20,834	77,042	97,910	25,676	80,091	39,652	40,624	32,628	51,269	569,807	2.8%	201,957	35.4%
	2016	20,639	37,100	27,138	76,000	56,677	52,608	51,896	61,670	43,052	37,718	48,521	36,531	549,551	-3.6%	217,555	39.6%
	2017	37,297	40,599	39,537	60,845	47,270	51,584	50,441	57,320	40,632	47,437	36,651	35,027	544,639	-0.9%	225,549	41.4%
	2018	66,118	38,258	45,289	58,548	257	98,533	51,295	33,431	72,419	50,772	49,560	19,419	583,898	7.2%	208,469	35.7%
	2019 Estimate - YTD Actual + 2 Year Average	66,910	24,026	29,407	47,908	71,452	75,058	50,868	45,376	56,525	49,105	43,105	27,223	586,963	0.5%	239,703	
	2020 - 2 Year Average	66,514	31,142	37,348	53,228	35,854	86,795	51,081	39,403	64,472	49,938	46,333	23,321	585,430	0.3%	224,086	
	2020 - 3 Year Average	56,775	34,294	38,078	55,767	39,660	75,058	50,868	45,376	56,525	49,105	43,105	27,223	571,833	-2.1%	224,574	
B101 BUSINESS TAX	2014	1,641,154	68,826	57,573	44,334	47,546	194,653	131,562	35,567	27,753	207,405	154,038	-12,472	2,597,939		1,859,433	71.6%
	2015	1,860,231	78,767	49,760	42,704	36,063	213,864	43,146	29,449	26,026	13,011	-1,729	8,949	2,400,241	-7.6%	2,067,525	86.1%
	2016	2,298,854	88,687	69,655	41,831	46,179	58,679	136,283	183,646	-30,412	48,782	23,929	456	2,966,570	23.6%	2,545,206	85.8%
	2017	2,219,222	117,818	78,548	75,644	149,573	120,373	60,546	39,204	37,206	11,743	-254	-921	2,908,701	-2.0%	2,640,805	90.8%
	2018	2,373,632	108,809	72,514	116,822	123,227	79,171	31,894	50,217	53,852	79	-1,240	4,298	3,013,274	3.6%	2,795,003	92.8%
	2019 Estimate - YTD Actual + Prior Year Monthly Actual	2,538,835	77,525	57,210	165,203	116,066	79,171	31,894	50,217	53,852	79	(1,240)	4,298	3,173,109	5.3%	2,954,839	
	2020 - 2 Year Average	2,456,234	93,167	64,862	141,012	119,647	79,171	31,894	50,217	53,852	79	(1,240)	4,298	3,093,191	2.7%	2,874,921	
	2020 - 3 Year Average	2,377,230	101,384	69,424	119,223	129,622	92,905	41,444	46,546	48,303	3,967	(911)	2,558	3,031,695	0.6%	2,796,882	

Revenue Estimating Conference Committee (Finance)

Year		October	November	December	January	February	March	April	May	June	July	August	September	Total		February Ytd	% of Total Rec
D403 STATE GAS TAX REFUND	2014	-	-	16,081	-	28,483	-	20,684	8,803	31,428	-	30,748	50,707	186,935		44,563	23.8%
	2015	-	-	-	-	44,765	23,672	-	10,234	35,145	14,927	17,958	51,993	198,694	6.3%	44,765	22.5%
	2016	-	-	17,307	-	-	-	47,607	16,898	16,277	17,160	-	83,073	198,322	-0.2%	17,307	8.7%
	2017	-	-	-	14,457	-	15,142	32,084	36,489	-	11,336	36,206	55,014	200,727	1.2%	14,457	7.2%
	2018	-	-	-	32,402	15,508	17,425	15,362	17,000	16,292	-	-	82,745	196,734	-2.0%	47,910	24.4%
	2019 Estimate- YTD Actual - .2% Prior Year Monthly Average	-	-	-	31,812	14,062	20,270	15,331	16,966	16,260	-	-	82,580	197,280	0.3%	45,874	
	2020 - 2 Year Average	-	-	-	32,107	14,785	18,847	15,346	16,983	16,276	-	-	82,662	197,007	0.1%	46,892	
	2020 - 3 Year Average	-	-	-	26,224	9,856	17,612	20,926	23,485	10,851	3,779	12,069	73,446	198,247	0.8%	36,080	
E101 ALCOHOLIC BEVERAGE LICENSE FEES	2014	-	-	-	-	10,295	3,559	-	194,967	-	-	31,241	-	240,062		10,295	4.3%
	2015	-	-	-	-	4,635	-	-	217,528	-	-	25,717	-	247,880	3.3%	4,635	1.9%
	2016	-	-	-	-	9,079	-	219,980	-	-	-	-	-	229,059	-7.6%	9,079	4.0%
	2017	-	15,714	-	-	-	-	2,730	204,617	-	-	-	-	223,062	-2.6%	15,714	7.0%
	2018	-	-	-	-	-	-	19,692	227,691	(252)	-	42,809	-	289,939	30.0%	-	0.0%
	2019 Estimate- YTD Actual + Prior Year Monthly Actual	-	17,955	-	-	16,665	-	19,692	227,691	(252)	-	42,809	-	324,559	11.9%	34,620	
	2018 Actuals	-	-	-	-	-	-	19,692	227,691	(252)	-	42,809	-	289,939	0.0%	-	
	2020 - 2 Year Average	-	8,977	-	-	8,333	-	19,692	227,691	(252)	-	42,809	-	307,249	6.0%	17,310	
	2020 - 3 Year Average	-	11,223	-	-	5,555	-	14,038	220,000	(168)	-	28,539	-	279,187	-3.7%	16,778	
J020 Lien Research Fees	2014	32,050	29,150	28,000	31,075	28,550	33,625	40,933	39,850	32,425	28,675	35,875	37,700	397,908		148,825	37.4%
	2015	31,125	17,205	44,420	32,525	58,975	83,925	66,725	78,700	78,075	73,969	68,575	57,850	692,069	73.9%	184,250	26.6%
	2016	62,925	37,750	93,445	51,375	64,075	76,050	58,325	59,950	75,125	59,425	48,575	67,075	754,095	9.0%	309,570	41.1%
	2017	44,475	61,950	65,850	44,775	65,825	72,125	57,600	67,965	61,500	56,475	66,500	39,075	704,115	-6.6%	282,875	40.2%
	2018	65,350	58,575	50,925	63,900	60,525	68,550	66,000	74,175	64,300	60,100	62,675	55,710	750,785	6.6%	299,275	39.9%
	2019 Estimate - YTD Actual + 2 Year Average Monthly Actual	59,150	61,950	45,400	58,525	55,350	70,338	61,800	71,070	62,900	58,288	64,588	47,393	716,750	-4.5%	280,375	
	2020 Based on Departments Projection	75,000	75,000	75,000	75,000	75,000	75,000	75,000	75,000	75,000	75,000	75,000	75,000	900,000	19.9%	375,000	
	2020 - 2 Year Average	62,250	60,263	48,163	61,213	57,938	69,444	63,900	72,623	63,600	59,194	63,631	51,551	733,768	-2.3%	289,825	
	2020 - 3 Year Average	56,325	60,825	54,058	55,733	60,567	70,338	61,800	71,070	62,900	58,288	64,588	47,393	723,883	-3.6%	287,508	
N103 EARN-POOLED INVESTMENTS	2014	-	-	-	-	-	130,148	-	-	231,777	-	316,470	8,660	687,055		-	0.0%
	2015	-	-	-	-	-	139,143	-	549,062	-	-	-	277,111	965,316	40.5%	-	0.0%
	2016	-	-	-	-	-	152,808	-	-	-	536,959	589,820	146,502	1,426,089	47.7%	-	0.0%
	2017	-	-	-	-	(166,109)	-	-	548,683	-	461,668	-	287,024	1,131,266	-20.7%	(166,109)	-14.7%
	2018	-	-	-	-	-	65,691	-	110,629	-	460,148	-	441,046	1,077,514	-4.8%	-	0.0%
	2019 Estimate - YTD Actual + Prior Year Monthly Actual	-	-	-	-	-	65,691	-	110,629	-	460,148	-	441,046	1,077,514	0.0%	-	
	2020 - 2 Year Average	-	-	-	-	-	65,691	-	110,629	-	460,148	-	441,046	1,077,514	0.0%	-	
	2020 - 3 Year Average	-	-	-	-	(55,370)	43,794	-	256,647	-	460,654	-	389,705	1,095,431	1.7%	(55,370)	

Revenue Estimating Conference Committee (Finance)

Year		October	November	December	January	February	March	April	May	June	July	August	September	Total		February Ytd	% of Total Rec
N117 INTEREST	2014	0	-	-	-	0	49,072	-	0	103,182	0	109,367	76,856	338,477		0	0.0%
	2015	0	-	-	-	-	67,406	0	108,289	0	202,764	(202,764)	199,906	375,601	11.0%	0	0.0%
	2016	-	0	-	-	403	-	82,130	-	-	43,348	26,399	149,042	301,322	-19.8%	403	0.1%
	2017	-	-	-	-	79,154	-	-	61,379	-	112,099	-	108,709	361,340	19.9%	79,154	21.9%
	2018	-	7	6	3	63	61,209	9	82,919	51	78,994	-	82,191	305,452	-15.5%	79	0.0%
	2019 Estimate - YTD Actual + Prior Year Monthly Actual	-	-	-	63	61	61,209	63	82,919	51		-	82,191	226,556	-25.8%	124	
	2019 - 2 Year Average	-	4	3	33	62	61,209	36	82,919	51	78,994	-	82,191	305,501	0.0%	101	
	2019 - 3 Year Average	-	2	2	22	26,426	40,806	24	75,739	34	95,546	-	91,030	329,632	7.9%	26,452	
N900 MISCELLANEOUS REVENUES	2014	92,304	47,671	2,038	36,839	29,754	84,461	62,621	43,447	81,550	69,197	53,080	125,391	728,353		208,605	28.6%
	2015	36,575	23,790	46,668	40,329	1,522	28,745	22,678	21,726	8,653	474,749	4,198	119,876	829,507		148,884	17.9%
	2016	2,607	10,665	3,256	8,098	49,741	17,239	15,373	18,081	108,397	79,408	43,767	101,026	457,656	-44.8%	74,365	16.2%
	2017	55,732	2,052	52,902	7,549	97,894	52,473	17,215	15,694	12,887	52,630	6,473	708,640	1,082,140	136.5%	216,128	20.0%
	2018	52,054	3,093	61,786	36,915	52,408	(1,866)	9,838	15,740	319,115	42,084	11,173	188,836	791,175	-26.9%	206,256	26.1%
	2019 Estimate - YTD Actual + Prior Year Monthly Actual	16,684	2,015	7,000	22,935	155,113	51,582	9,838	15,740	319,115	42,084	11,173	188,836	842,115	6.4%	203,747	
	2020 - 2 Year Average	34,369	2,554	34,393	29,925	103,760	24,858	9,838	15,740	319,115	42,084	11,173	188,836	816,645	3.2%	205,001	
	2020 - 3 Year Average	41,490	2,387	40,563	22,466	101,805	34,063	12,297	15,724	217,039	45,600	9,607	362,104	905,144	14.4%	208,710	
N987 PCARD REBATES PROCUREMENT	2014	-	(2,356)	13,801	13,261	12,859	225,491	26,365	(3,678)	9,803	23,625	(7,221)	52,723	364,674		37,565	10.3%
	2015	24,562	(3,558)	14,982	36,102	204,846	12,483	37,426	10,464	(3,453)	31,013	(2,048)	455,346	818,164		276,933	33.8%
	2016	(1,809)	(4,081)	22,395	31,056	(2,272)	16,442	29,619	(2,183)	20,527	4,322	(2,407)	590,714	702,322	-14.2%	45,288	6.4%
	2017	-	(2,781)	20,060	(2,123)	8,704	25,243	15,292	3,502	23,963	17,156	32,532	582,865	724,413	3.1%	23,860	3.3%
	2018	(508)	(3,693)	21,669	28,390	(882)	18,372	(3,379)	15,352	12,567	13,755	9,101	810,078	920,822	27.1%	44,976	4.9%
	2019 Estimate - YTD Actual + 2 Year Average (Sept FY 2017)	(4,934)	60,702	42,508	(3,157)	22,814	21,807	5,957	9,427	18,265	15,456	20,817	582,865	792,526	0.2%	117,934	
	2020 Based on Departments Projection	62,500	62,500	62,500	62,500	62,500	62,500	62,500	62,500	62,500	62,500	62,500	62,500	750,000	-5.2%	312,500	
	2020 - 2 Year Average	(2,721)	28,505	32,088	12,616	10,966	20,089	1,289	12,389	15,416	14,605	14,959	696,472	856,674	8.3%	81,455	
	2020 - 3 Year Average	(1,814)	18,076	28,079	7,703	10,212	21,807	5,957	9,427	18,265	15,456	20,817	658,603	812,587	2.7%	62,257	

Revenue Estimating Conference Committee Results as of April 17th

	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	RECC	FY 2020
	Actual	Adopted	Estimate	Department Request	Budget Recommendation	Department vs FY 2020 Budget	Recommendation	RECC Recommendation vs FY 2019 Adopted
Sustainable Development Revenues								
B235 Landscaping Permits	\$ 279,789	\$ 230,000	\$ 276,579	\$ 280,000	\$ 290,000	\$ (10,000)	\$ 290,000	\$ 60,000
J006 Permits/Misc Engineering Charges	518,726	420,000	571,644	633,200	551,050	82,150	600,000	180,000
J012 Development Review Fees	259,650	240,000	244,531	240,000	257,000	(17,000)	250,000	10,000
J030 Planning and Zoning Board	54,610	65,000	81,272	65,000	67,000	(2,000)	65,000	-
J040 Zoning Review	329,961	289,083	339,445	300,000	335,000	(35,000)	300,000	10,917
J041 Zoning Inspection	203,797	190,483	192,131	200,000	200,000	-	200,000	9,517
J043 Administrative Review	73,610	73,050	53,772	75,000	70,000	5,000	70,000	(3,050)
	\$ 1,720,143	\$ 1,507,616	\$ 1,759,374	\$ 1,793,200	\$ 1,770,050	\$ 23,150	\$ 1,775,000	\$ 267,384

	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	RECC	FY 2020
	Actual	Adopted	Estimate	Department Request	Budget Recommendation	Department vs FY 2020 Budget	Recommendation	RECC Recommendation vs FY 2019 Adopted
Police Revenues								
M002 Fines and Forfeitures	\$ 1,013,104	\$ 1,000,000	\$ 1,143,737	\$ 1,000,000	\$ 1,050,000	\$ (50,000)	\$ 1,050,000	\$ 50,000
J051 Alarm Response Fees	398,701	600,000	476,636	400,000	338,000	62,000	338,000	(262,000)
	\$ 1,411,805	\$ 1,600,000	\$ 1,620,373	\$ 1,400,000	\$ 1,388,000	\$ 12,000	\$ 1,388,000	\$ (212,000)

	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	RECC	FY 2020
	Actual	Adopted	Estimate	Department Request	Budget Recommendation	Department vs FY 2020 Budget	Recommendation	RECC Recommendation vs FY 2019 Adopted
Fire Rescue Revenues								
J051 Alarm Response Fees	\$ 322,982	\$ 470,000	\$ 373,364	\$ 400,000	\$ 322,000	\$ 78,000	\$ 322,000	\$ (148,000)
J101 Fire Inspection Fees	675,439	700,000	675,770	675,000	680,000	(5,000)	675,000	(25,000)
J103 Fire Hi-Rise Test Fees	637,390	625,000	619,958	625,000	635,000	(10,000)	625,000	-
J107 Fire Plan Review Fees	1,084,463	800,000	944,218	800,000	1,000,000	(200,000)	900,000	100,000
J121 EMS Service Fees	424,638	400,000	511,709	379,000	430,000	(51,000)	400,000	-
J130 Fire-Rescue Transport Fee	6,578,419	6,750,000	6,705,879	6,600,000	6,600,000	-	6,600,000	(150,000)
N388 Fire-Rescue City Assessment Fee	794,812	550,000	691,240	625,000	780,000	(155,000)	700,000	150,000
	\$ 10,518,143	\$ 10,295,000	\$ 10,522,138	\$ 10,104,000	\$ 10,447,000	\$ (343,000)	\$ 10,222,000	\$ (73,000)

	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	RECC	FY 2020
	Actual	Adopted	Estimate	Department Request	Budget Recommendation	Department vs FY 2020 Budget	Recommendation	RECC Recommendation vs FY 2019 Adopted
Parks and Recreation Revenues								
J702 Program Fees-Day Camp	\$ 182,120	\$ 210,000	\$ 210,000	\$ 210,000	\$ 186,000	\$ 24,000	\$ 185,000	\$ (25,000)
J751 Athletic Fees-Youth Programs	168,639	190,000	190,000	165,000	176,000	(11,000)	170,000	(20,000)
K180 Utility Fees-Docks	384,952	388,000	493,083	431,000	424,000	7,000	431,000	43,000
K184-Commerical Yacht Fees	324,400	212,000	321,120	215,000	262,000	(47,000)	215,000	3,000
K186 Yacht Fees-Docks	2,188,543	2,600,000	2,401,617	2,366,000	2,400,000	(34,000)	2,400,000	(200,000)
K253 Tennis Lessons	264,240	250,000	219,950	265,000	246,000	19,000	246,000	(4,000)
K305 Softball Complex Mills Pond	145,602	185,000	159,000	166,000	162,000	4,000	165,000	(20,000)
K530 Swim Club Contract	427,262	300,000	318,567	300,000	357,000	(57,000)	300,000	-
K902-Miscellaneous Recreation Revenues	225,896	135,000	233,678	160,000	217,000	(57,000)	217,000	82,000
N341-Beach Cabana Rentals	717,836	600,000	639,741	625,000	668,000	(43,000)	640,000	40,000
	\$ 5,029,490	\$ 5,070,000	\$ 5,186,756	\$ 4,903,000	\$ 5,098,000	\$ (195,000)	\$ 4,969,000	\$ (101,000)

	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	RECC	FY 2020
	Actual	Adopted	Estimate	Department Request	Budget Recommendation	Department vs FY 2020 Budget	Recommendation	RECC Recommendation vs FY 2019 Adopted
Finance Revenues								
A601 FPL Franchise Fees	\$ 16,165,386	\$ 16,900,000	\$ 16,595,518	\$ 16,626,000	\$ 16,500,000	\$ 126,000	\$ 16,500,000	\$ (400,000)
A603 Peoples Gas Franchise	314,749	375,000	359,765	375,000	444,000	(69,000)	400,000	25,000
A610 Sanitation Franchise Fees	6,497,866	6,100,000	6,100,000	6,900,000	6,300,000	600,000	6,900,000	800,000
A701 FPL Utility Tax	20,837,151	21,000,000	21,000,000	21,631,000	21,176,000	455,000	21,400,000	400,000
A703 City Water Utility Tax	6,106,466	6,300,000	6,262,934	6,400,000	6,750,000	(350,000)	6,400,000	100,000
A705 Gas Utility Tax	583,898	550,000	551,063	550,000	585,500	(35,500)	585,500	35,500
B101 Business Tax	3,013,274	3,200,000	3,145,555	3,300,000	3,100,000	200,000	3,300,000	100,000
D403 State Gas Tax Refund	196,734	200,000	200,000	185,000	198,250	(13,250)	198,250	(1,750)
E101 Alcoholic Beverage License Fees	289,939	220,000	266,598	220,000	290,000	(70,000)	290,000	70,000
J020 Lien Research Fees	750,785	982,500	742,435	900,000	900,000	-	900,000	(82,500)
N103 Earn Pooled Investments	1,077,514	1,250,000	1,250,000	1,783,901	1,100,000	683,901	1,400,000	150,000
N117 Interest	305,452	290,000	290,000	295,000	300,000	(5,000)	200,000	(90,000)
N900 Miscellaneous	791,175	679,088	679,088	800,000	815,000	(15,000)	800,000	120,912
N987 Pcard Procurement Rebates	920,822	700,000	700,000	750,000	750,000	-	750,000	50,000
	\$ 57,851,211	\$ 58,746,588	\$ 58,142,956	\$ 60,715,901	\$ 59,208,750	\$ 1,507,151	\$ 60,023,750	\$ 1,277,162

Grand Total	\$ 76,530,792	\$ 77,219,204	\$ 77,231,597	\$ 78,916,101	\$ 77,911,800	\$ 1,004,301	\$ 78,377,750	\$ 1,158,546
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