ECI BUSINESS PIPELINE		
February 2020		Subject(s) Discussed
1	New ED webpages	ECI's new webpages are now LIVE (Dec. 23). We are still making some minor corrections/updates. NOTE: The City webpages have the LocalIntel tools embedded, but the platform is still in the City's format. There is a link to the microsite that takes you to the LocalIntel platform.
2	Florida-Israel Business Accelerator (FIBA)	Ft Lauderdale is hosting 9 FIBA incubator companies from Israel on March 6. Companies are roughly classified as Health Tech and Urban Tech. They are seeking commercialization and investor opportunities. ECI conducted most of the attendance (potential buyers, investors, and program presenters) outreach - secured 45 confirmations.
3	GFLCC Annual Meeting	Attending committee meetings/events to support partners
4	Neighbor Support Night	DSD (ECI) won the internal competition as the most interesting department display, as voted on be the attending residents.
5	Opportunity Zone/M2M (5)	Introduced to an Opportunity Zone investor who may focus on an M2M project. Briefed City Manager's office. Introduced to Broward OESBD
6	Florida Economic Development Council (FEDC)	I am a member of the FEDC Florida 2030 Strategic Plan task force.
7	Utica College	Represented City at the 1-year anniversery celebration of Utica College (New York) opening a nursing school extention in Broward County.
8	Complete Contract Consulting	Emerging business specializing in coaching businesses haow to be more successful at securing government contracts.
9	Port Everglades Press Conference	Port Everglades received $29.1 million to begin their channel widening/deepening projects. This initial funding will get them started and allows them to be included in the Federal Budget as an ongoing project through the future. I am a member of the Port Everglades Action Team (PEAT) - a GFLA Committee.
10	City's FY2021 Budget	City budgeting process for FY2021 has started. ECI submitted Budget Modification requests for: Hosting FIBA ($40,000); Hosting Other Events ($40,000); Strategic Action Plan ($65,000)
11	Alliance, Broward Workshop, AERO, SCI, Chamber	Attending committee meetings/events to support partners