

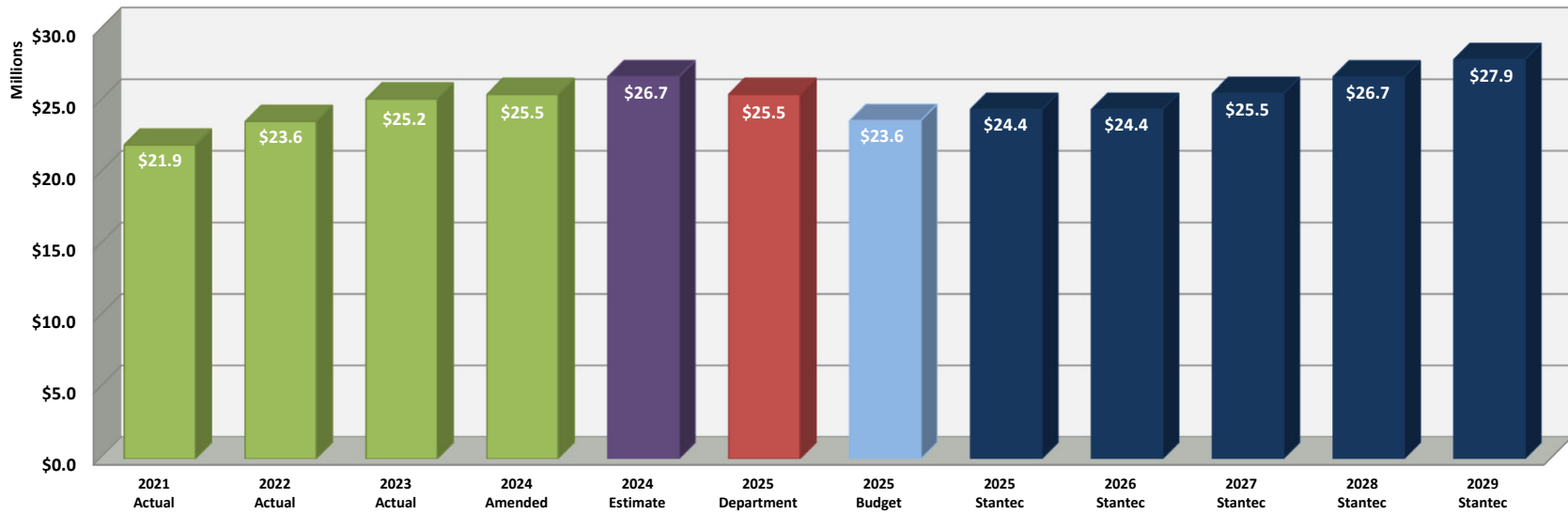
Revenue Estimating Conference Committee



Finance



Utility Service Tax - Electricity



Revenue Source	2021 Actual	2022 Actual	2023 Actual	2024 Amended	2024 Estimate	2025 Department	2025 Budget	2025 Stantec	2026 Stantec	2027 Stantec	2028 Stantec	2029 Stantec	Department
Utility Service Tax - Electricity	\$ 21,943,432	\$ 23,594,822	\$ 25,159,376	\$ 25,477,694	\$ 26,710,951	\$ 25,477,694	\$ 23,649,813	\$ 24,434,707	\$ 24,434,707	\$ 25,544,000	\$ 26,703,700	\$ 27,916,100	Finance
% of Utility Service Tax - Electricity Change	3.1%	7.5%	6.6%	1.3%	6.2%	0.0%	-7.2%	-4.1%	0.0%	4.5%	4.5%	4.5%	

Description:

This revenue originates from the sale of electricity to neighbors within the City limits. The basis for this fee is the maximum assessment of 10% of Florida Power and Light’s revenues authorized by Florida State Statutes.

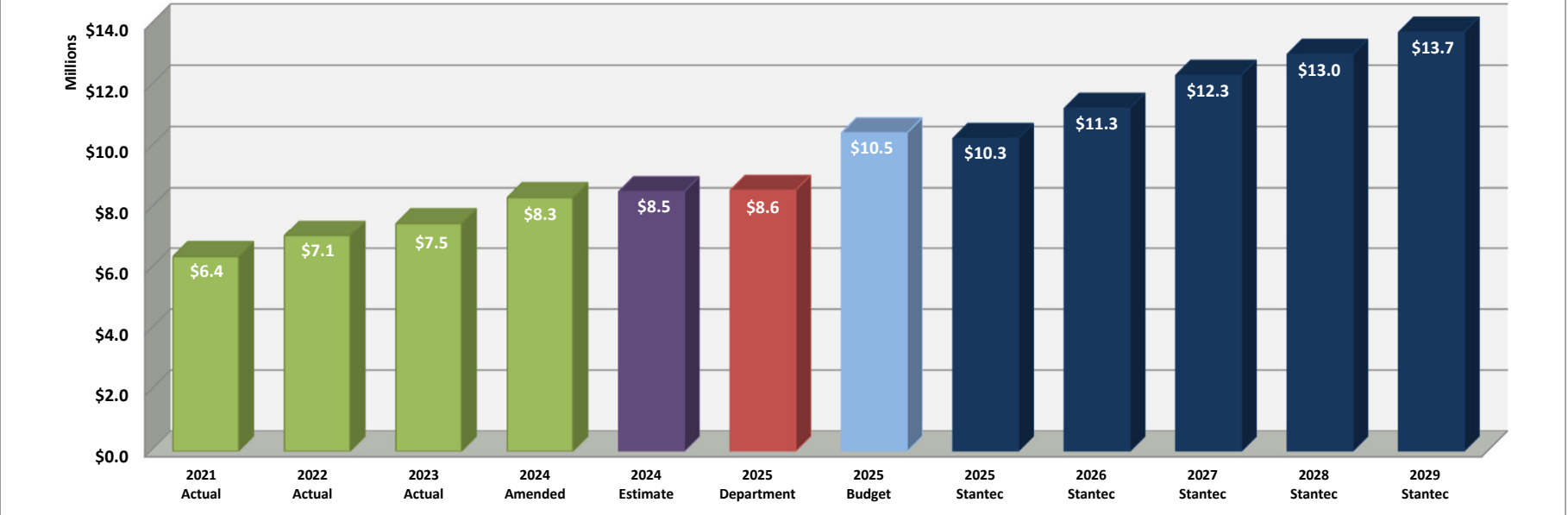
Fiscal Capacity:

The City is currently levying the maximum rate for this revenue source. The two factors that determine the amount of revenues collected for this fee are the sales of electricity and the assessment rate. The only current capacity for increasing this revenue would be from increasing the sales within the City through FPL raising fees or by selling additional electricity to our neighbors.

Revenue Estimating Conference Committee (General Fund)

	Fiscal Year	October	November	December	January	February	March	April	May	June	July	August	September	Totals	% of Prior Year	March YTD	% of Total Rec
314-100 Utility Service Tax - Electricity	2019	-	-	3,943,228	1,716,875	1,550,168	1,414,664	1,510,819	1,607,675	1,760,101	1,835,093	2,009,879	4,066,677	21,415,178		8,624,934	40.27%
	2020	-	2,057,448	1,843,425	1,794,360	1,568,165	1,462,816	1,472,557	1,537,234	1,699,050	1,852,259	1,909,130	4,091,741	21,288,185	-0.59%	8,726,214	40.99%
	2021	-	2,046,560	2,007,048	1,773,875	1,519,426	1,411,927	1,711,311	1,575,072	1,728,791	1,965,967	1,974,379	4,229,076	21,943,431	3.08%	8,758,835	39.92%
	2022	-	1,991,179	1,962,687	1,665,389	1,685,002	1,691,429	1,775,522	1,829,383	1,988,341	2,078,764	2,137,477	4,789,649	23,594,822	7.53%	8,995,686	38.13%
	2023	-	2,279,217	2,087,582	1,947,874	1,887,034	1,818,314	1,942,118	2,116,739	2,494,540	2,464,714	2,594,290	3,526,954	25,159,376	6.63%	10,020,021	39.83%
	2024 Estimate - YTD Actual + 2 Year Average	-	2,787,091	4,620,324	2,318,517	2,115,775	-	1,858,820	1,973,061	2,241,440	2,271,739	2,365,884	4,158,301	26,710,951	6.17%	11,841,706	
	2025 (at 94% of FY 2023 actuals, based on planned FPL surcharge reduction)	-	2,142,464	1,962,327	1,831,002	1,773,812	1,709,215	1,825,591	1,989,734	2,344,867	2,316,831	2,438,633	3,315,337	23,649,813	-11.46%	9,418,820	
	2025 2 Year Average	-	2,533,154	3,353,953	2,133,196	2,001,404	909,157	1,900,469	2,044,900	2,367,990	2,368,226	2,480,087	3,842,628	25,935,164	3.08%	10,930,864	
2025 3 Year Average	-	2,352,496	2,890,198	1,977,260	1,895,937	1,169,914	1,858,820	1,973,061	2,241,440	2,271,739	2,365,884	4,158,301	25,155,050	-0.02%	10,285,805		

Utility Service Tax - Water



Revenue Source	2021 Actual	2022 Actual	2023 Actual	2024 Amended	2024 Estimate	2025 Department	2025 Budget	2025 Stantec	2026 Stantec	2027 Stantec	2028 Stantec	2029 Stantec	Department
Utility Service Tax - Water	\$ 6,393,506	\$ 7,082,863	\$ 7,497,247	\$ 8,347,935	\$ 8,540,100	\$ 8,584,896	\$ 10,461,623	\$ 10,279,300	\$ 11,262,600	\$ 12,340,000	\$ 13,024,300	\$ 13,746,500	Finance
% of Utility Service Tax - Water Change	6.2%	10.8%	5.9%	11.3%	13.9%	2.8%	25.3%	23.1%	9.6%	9.6%	5.5%	5.5%	

Description:

This revenue originates from the sale of water to neighbors within the City limits. The basis for this fee is the maximum assessment of 10% of water revenues as authorized by Florida State Statutes.

Fiscal Capacity:

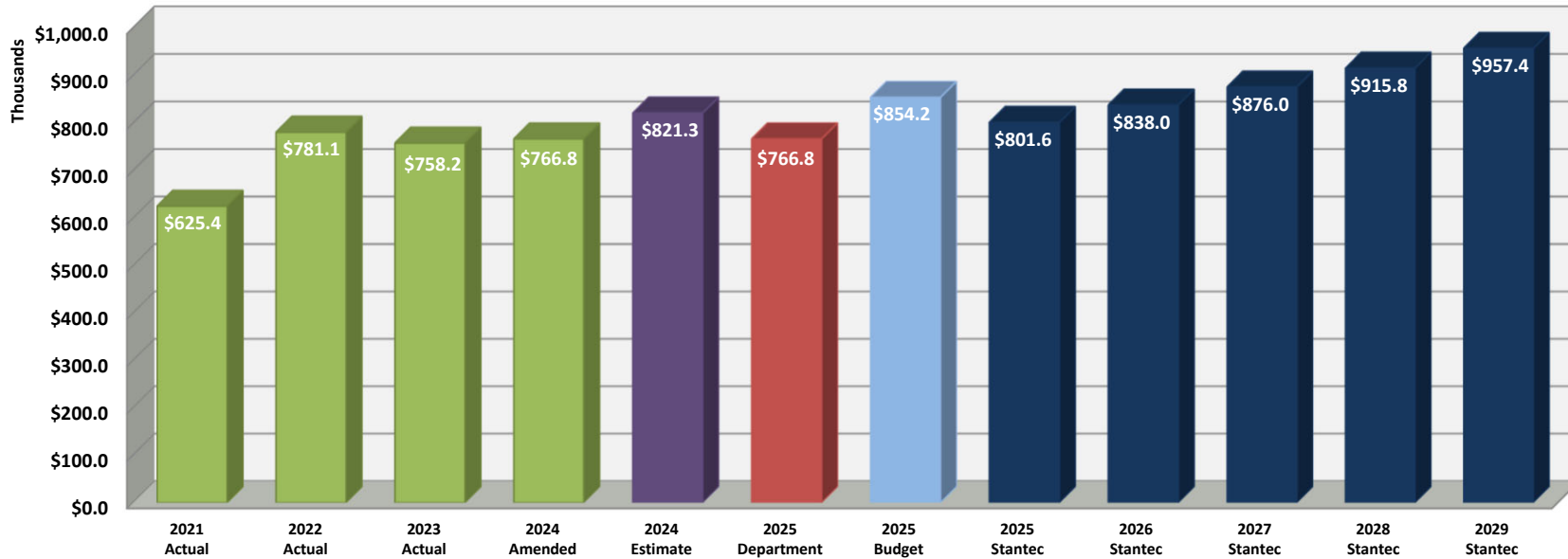
The City is currently levying the maximum rate for this fee. The two factors that determine the amount of revenues collected for this fee are the sales of water in the City and the assessment rate. Since the City is the entity that sells water, it could increase the sales amount by raising water prices or by selling additional water to our neighbors. The City implemented an automatic annual rate increase of 5% in Fiscal Year 2011.

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Revenue Estimating Conference Committee (General Fund)

	Fiscal Year	October	November	December	January	February	March	April	May	June	July	August	September	Totals	% of Prior Year	March YTD	% of Total Rec
314-300 Utility Service Tax - Water	2019	545,325	524,344	593,967	618,051	478,782	574,864	561,415	533,572	573,616	609,895	560,264	581,277	6,755,372		3,335,333	49.37%
	2020	633,642	366,467	531,899	555,206	467,275	487,769	583,561	475,829	480,789	560,218	509,671	368,274	6,020,602	-10.88%	3,042,259	50.53%
	2021	476,210	388,855	539,835	537,071	523,170	1,317,562	563,325	574,316	580,379	546,940	(229,374)	575,217	6,393,507	6.19%	3,782,704	59.16%
	2022	573,860	469,465	642,418	548,463	525,092	557,055	562,353	577,370	604,721	581,935	750,229	689,902	7,082,863	10.78%	3,316,353	46.82%
	2023	585,646	661,772	656,673	790,236	511,739	694,535	554,351	678,735	657,000	552,997	645,494	508,069	7,497,247	5.85%	3,900,601	52.03%
	2024 Estimate - YTD Actual + 2 Year Average	805,156	603,325	721,573	785,614	653,640	564,901	679,080	831,451	804,825	677,421	790,730	622,384	8,540,100	13.91%	4,134,209	
	2025 (FY 2024 increased in line with rate increase for water plant - 22.5%)	986,316	739,073	883,927	962,377	800,709	692,003	831,873	1,018,527	985,911	829,841	968,644	762,420	10,461,623	22.50%	5,064,406	
	2025 2 Year Average	695,401	632,549	689,123	787,925	582,689	629,718	616,716	755,093	730,913	615,209	718,112	565,226	8,018,674	-6.11%	4,017,405	
2025 3 Year Average	654,887	578,187	673,555	708,104	563,490	605,497	598,595	695,852	688,849	604,118	728,817	606,785	7,706,737	-9.76%	3,783,721		

Utility Service Tax - Gas



Revenue Source	2021 Actual	2022 Actual	2023 Actual	2024 Amended	2024 Estimate	2025 Department	2025 Budget	2025 Stantec	2026 Stantec	2027 Stantec	2028 Stantec	2029 Stantec	Department
Utility Service Tax - Gas	\$ 625,380	\$ 781,070	\$ 758,212	\$ 766,780	\$ 821,320	\$ 766,780	\$ 854,173	\$ 801,600	\$ 838,000	\$ 876,000	\$ 915,800	\$ 957,400	Finance
% of Utility Service Tax - Gas Change	13.6%	24.9%	-2.9%	1.1%	8.3%	0.0%	11.4%	4.5%	4.5%	4.5%	4.5%	4.5%	

Description:

This revenue originates from the sale of natural gas to neighbors within the City limits. The basis for this fee is the maximum assessment of 10% of natural gas revenues as authorized by Florida State Statutes.

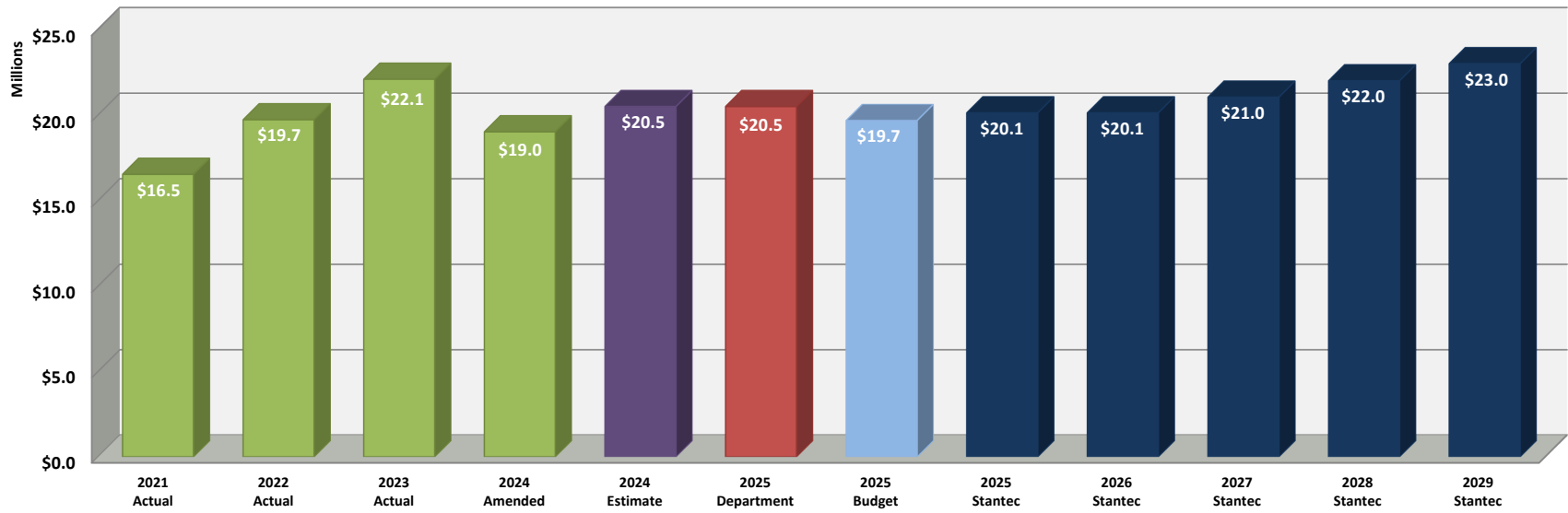
Fiscal Capacity:

The City is currently levying the maximum rate for this revenue source. The two factors that determine the amount of revenues collected for this fee are the sales of natural gas in the City and the assessment rate. The only current capacity for increasing this revenue would be from increasing the sales through the gas company raising fees or by selling additional natural gas to our neighbors.

Revenue Estimating Conference Committee (General Fund)

	Fiscal Year	October	November	December	January	February	March	April	May	June	July	August	September	Totals	% of Prior Year	March YTD	% of Total Rec
314-400 Utility Service Tax - Gas	2019	66,910	24,026	29,407	47,908	71,452	48,127	60,604	49,224	36,967	45,523	47,476	41,700	569,325		287,831	50.56%
	2020	19,439	57,108	43,279	51,443	64,365	46,758	61,456	77,869	78,965	6,641	47,621	(4,409)	550,535	-3.30%	282,393	51.29%
	2021	32,775	27,462	60,788	32,558	82,654	57,583	57,651	42,296	84,046	46,511	57,919	43,137	625,380	13.59%	293,820	46.98%
	2022	46,271	3,324	80,192	75,201	36,806	83,678	65,641	179,045	41,976	62,615	51,886	54,435	781,070	24.90%	325,472	41.67%
	2023	40,206	44,436	78,647	65,261	36,523	135,842	52,818	71,479	65,862	50,908	94,081	22,149	758,212	-2.93%	400,915	52.88%
	2024 Estimate - YTD Actual + 2 Year Average	43,692	100,524	51,958	115,729	32,340	70,631	59,230	125,262	53,919	56,761	72,983	38,292	821,320	8.32%	414,873	
	2025 (4% increase of FY 2024 in line with People's Gas increase)	45,439	104,545	54,036	120,358	33,633	73,456	61,599	130,272	56,076	59,032	75,903	39,824	854,173	4.00%	431,468	
	2025 2 Year Average	41,949	72,480	65,303	90,495	34,431	103,236	56,024	98,370	59,891	53,835	83,532	30,220	789,766	-3.84%	407,894	
2025 3 Year Average	43,389	49,428	70,266	85,397	35,223	96,717	59,230	125,262	53,919	56,761	72,983	38,292	786,867	0.67%	380,420		

Franchise Fee - Electricity



Revenue Source	2021 Actual	2022 Actual	2023 Actual	2024 Amended	2024 Estimate	2025 Department	2025 Budget	2025 Stantec	2026 Stantec	2027 Stantec	2028 Stantec	2029 Stantec	Department
Franchise Fee - Electricity	\$ 16,543,824	\$ 19,733,237	\$ 22,097,159	\$ 19,025,396	\$ 20,502,092	\$ 20,502,092	\$ 19,683,636	\$ 20,135,017	\$ 20,135,017	\$ 21,049,100	\$ 22,004,800	\$ 23,003,800	Finance
% of Franchise Fee - Electricity Change	5.3%	19.3%	12.0%	-15.6%	-8.1%	7.8%	3.5%	5.8%	0.0%	4.5%	4.5%	4.5%	

Description:

This revenue consists of payments made by Florida Power and Light (FPL) for the privilege of constructing upon, and operating within the right of ways owned by the City. The basis for this fee is provided in long-term agreements for payments to the City as 6% of Florida Power and Light gross revenue derived from accounts within City limits, less property tax and minor fees previously paid to the City.

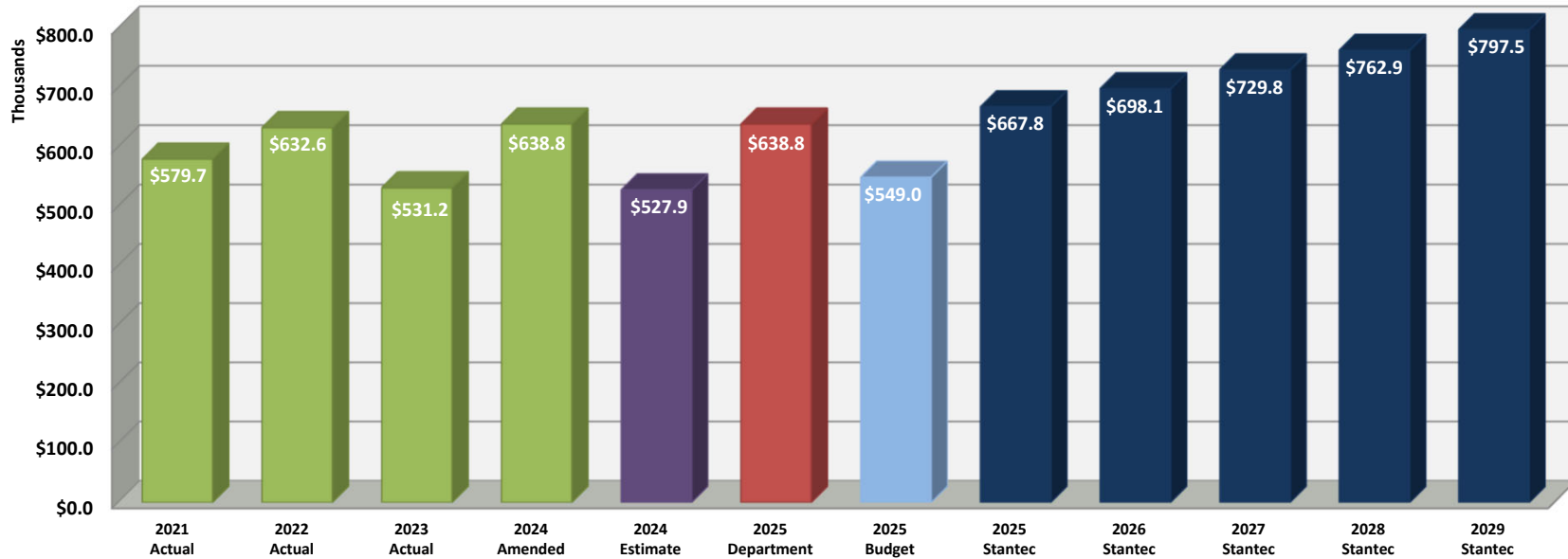
Fiscal Capacity

The agreement between the City of Fort Lauderdale and Florida Power and Light is a 30-year agreement. The two factors that influence the amount of revenue collected are the gross revenue of accounts within the City limits and the rate negotiated in the agreement. Due to the large fluctuations in revenue received, the City has hired external auditors to review financial records to ensure Florida Power and Light’s compliance with the negotiated agreement. This contract is up for renegotiation in 2039.

Revenue Estimating Conference Committee (General Fund)

	Fiscal Year	October	November	December	January	February	March	April	May	June	July	August	September	Totals	% of Prior Year	March YTD	% of Total Rec
323-100 Franchise Fee - Electricity	2019	-	-	1,547,952	1,388,999	1,219,526	1,193,533	1,075,554	1,217,888	1,259,080	2,631,027	270,285	4,789,909	16,593,753		5,350,009	32.24%
	2020	-	-	1,520,451	1,405,569	1,175,468	1,150,808	1,059,371	1,118,201	-	2,229,021	1,394,332	4,663,914	15,717,136	-5.28%	5,252,297	33.42%
	2021	-	-	-	2,797,008	-	2,248,272	1,072,195	1,183,755	1,247,342	1,484,463	1,529,213	4,981,576	16,543,824	5.26%	5,045,280	30.50%
	2022	-	-	1,522,083	1,382,449	-	2,734,875	1,360,274	1,479,978	1,623,283	1,657,394	1,831,407	6,141,493	19,733,237	19.28%	5,639,407	28.58%
	2023	-	6,186,124	(4,396,148)	1,626,195	-	3,127,387	1,520,175	1,633,880	1,915,119	1,901,943	1,964,696	6,617,789	22,097,159	11.98%	6,543,558	29.61%
	2024 Estimate - YTD Actual + 2 Year Average	-	-	2,004,712	1,771,583	1,610,141	-	1,520,175	1,633,880	1,915,119	1,901,943	1,964,696	6,617,789	20,940,038	-5.24%	5,386,437	
	2025 (at 94% of FY 2024 projections, based on planned FPL surcharge)	-	-	1,884,430	1,665,288	1,513,533	-	1,428,964	1,535,848	1,800,212	1,787,826	1,846,814	6,220,721	19,683,636	-6.00%	5,063,251	
	2025 2 Year Average	-	3,093,062	(1,195,718)	1,698,889	805,071	1,563,693	1,520,175	1,633,880	1,915,119	1,901,943	1,964,696	6,617,789	21,518,599	2.76%	5,964,998	
2025 3 Year Average	-	2,062,041	(289,784)	1,593,409	536,714	1,954,087	1,466,874	1,582,580	1,817,840	1,820,427	1,920,266	6,459,023	20,923,478	-0.08%	5,856,467		

Franchise Fee - Gas



Revenue Source	2021 Actual	2022 Actual	2023 Actual	2024 Amended	2024 Estimate	2025 Department	2025 Budget	2025 Stantec	2026 Stantec	2027 Stantec	2028 Stantec	2029 Stantec	Department
Franchise Fee - Gas	\$ 579,662	\$ 632,628	\$ 531,189	\$ 638,763	\$ 527,853	\$ 638,763	\$ 548,967	\$ 667,800	\$ 698,100	\$ 729,800	\$ 762,900	\$ 797,500	Finance
% of Franchise Fee - Gas Change	16.2%	9.1%	-16.0%	20.3%	-0.6%	0.0%	-14.1%	4.5%	4.5%	4.5%	4.5%	4.5%	

Description:

This revenue consists of payments made by People’s Gas for the privilege of constructing upon, and operating within the right of ways owned by the City. The basis for this fee is provided for in a long-term agreement for payments to the City of 6% on the sale, transportation, distribution or delivery of gas to customers within City limits.

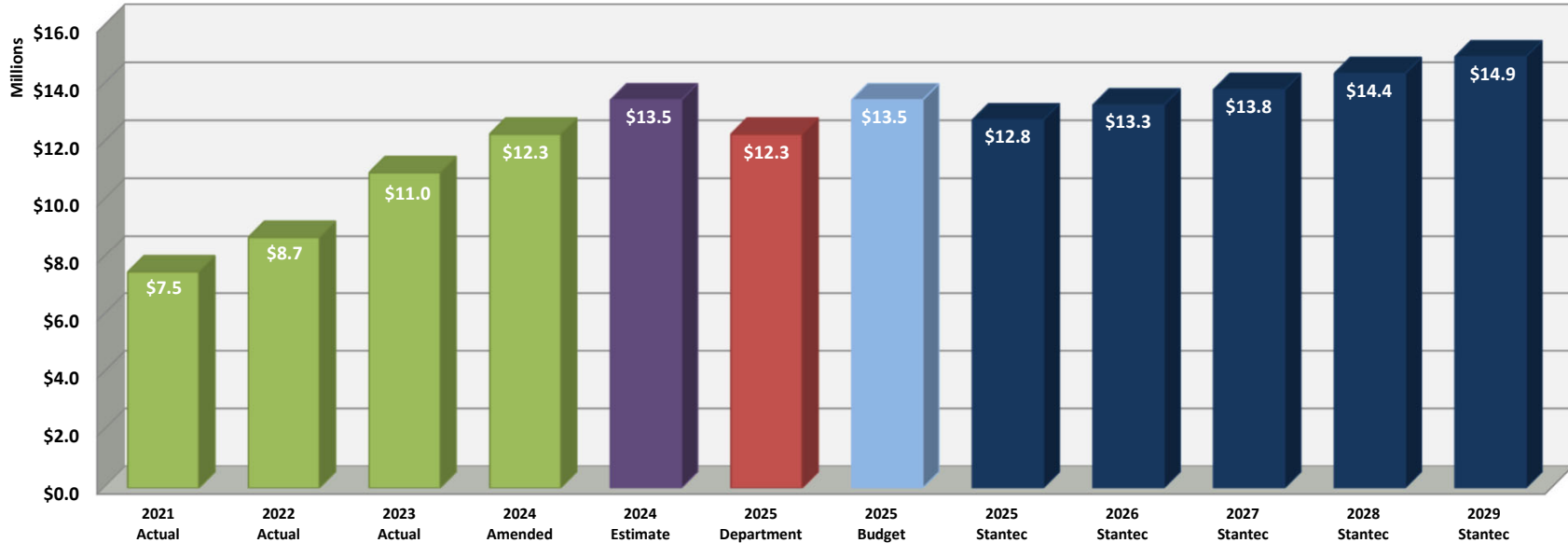
Fiscal Capacity:

The two factors that influence the amount of revenue collected are the sale, transportation, distribution or delivery of gas to customers within the City limits and the rate negotiated in the agreement. The agreement between the City of Fort Lauderdale and People’s Gas is a 30-year agreement up for renegotiation in 2048. The City will have the opportunity to negotiate a rate increase at that time.

Revenue Estimating Conference Committee (General Fund)

	Fiscal Year	October	November	December	January	February	March	April	May	June	July	August	September	Totals	% of Prior Year	March YTD	% of Total Rec
323-400 Franchise Fee - Gas	2019	71,277	34,713	38,534	-	93,921	50,542	49,188	48,967	47,085	36,120	33,467	34,276	538,090		288,987	53.71%
	2020	36,728	35,862	40,315	48,197	58,045	53,660	50,700	-	-	68,400	-	106,876	498,781	-7.31%	272,806	54.69%
	2021	30,936	31,956	38,536	46,309	62,608	58,072	58,626	60,073	53,932	47,733	55,282	35,599	579,662	16.22%	268,417	46.31%
	2022	43,609	-	43,901	106,778	-	73,673	70,993	63,016	57,402	77,520	47,887	47,849	632,628	9.14%	267,961	42.36%
	2023	-	50,181	101,404	58,180	-	-	61,388	58,110	111,626	-	90,299	-	531,189	-16.03%	209,766	39.49%
	2024 Estimate - YTD Actual + 2 Year Average	39,718	-	43,282	101,806	1	-	66,191	60,563	84,514	38,760	69,093	23,925	527,853	-0.63%	184,808	
	2025 (4% increase of FY 2024 in line with People's Gas increase)	41,307	-	45,013	105,879	1	-	68,838	62,986	87,895	40,310	71,857	24,882	548,967	4.00%	192,200	
	2025 2 Year Average	19,859	25,091	72,343	79,993	1	-	63,789	59,336	98,070	19,380	79,696	11,962	529,521	0.32%	197,287	
	2025 3 Year Average	27,776	16,727	62,862	88,921	0	24,558	66,191	60,563	84,514	38,760	69,093	23,925	563,890	6.83%	220,845	

Franchise Fee - Solid Waste



Revenue Source	2021 Actual	2022 Actual	2023 Actual	2024 Amended	2024 Estimate	2025 Department	2025 Budget	2025 Stantec	2026 Stantec	2027 Stantec	2028 Stantec	2029 Stantec	Department
Franchise Fee - Solid Waste	\$ 7,503,833	\$ 8,725,092	\$ 10,955,649	\$ 12,287,009	\$ 13,466,149	\$ 12,287,009	\$ 13,466,149	\$ 12,778,489	\$ 13,289,629	\$ 13,821,214	\$ 14,374,063	\$ 14,949,025	Finance
% of Franchise Fee - Solid Waste Change	-3.8%	16.3%	25.6%	12.2%	22.9%	0.0%	9.6%	4.0%	4.0%	4.0%	4.0%	4.0%	

Description:

This revenue source is derived as franchise fees paid by private, Fort Lauderdale-licensed, haulers to the City based on their gross receipts. Revenues are based on hauler's gross receipts for providing solid waste services within the City of Fort Lauderdale.

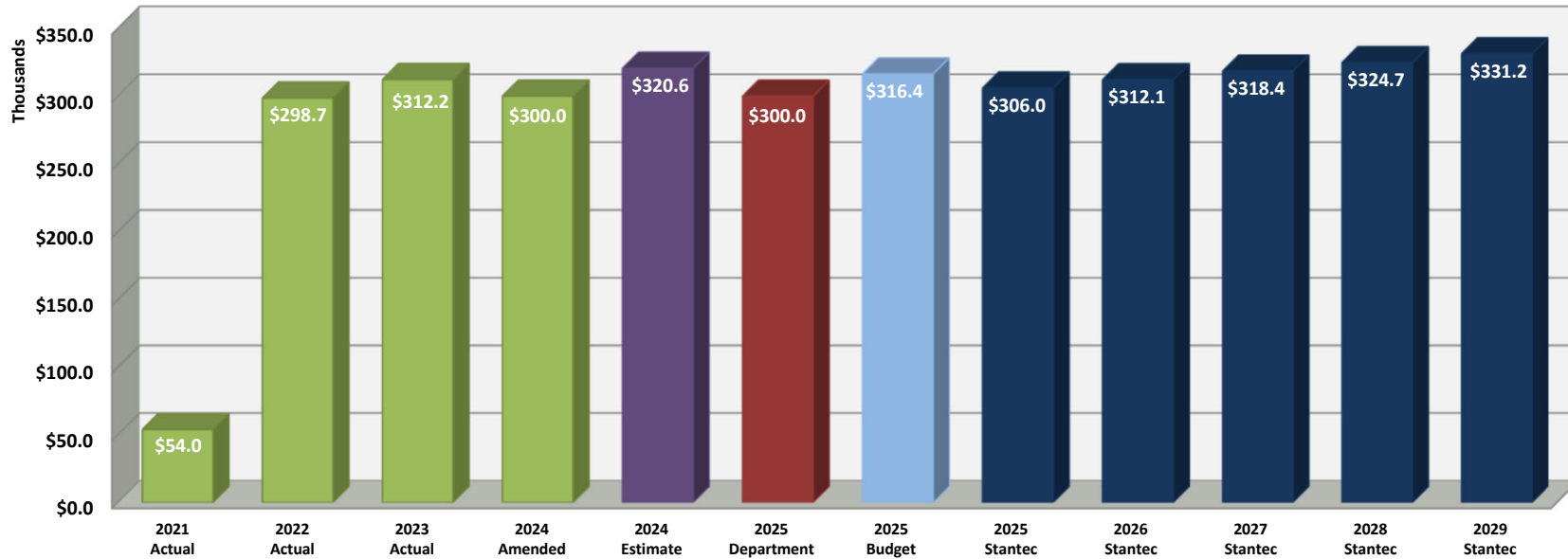
Fiscal Capacity:

Fort Lauderdale can increase revenue for the sanitation fund by increasing the franchise fee percentage, which is set by the City Commission. Currently, the City receives 25% of the hauler's gross receipts for solid waste collection activities.

Revenue Estimating Conference Committee (General Fund)

	Fiscal Year	October	November	December	January	February	March	April	May	June	July	August	September	Totals	% of Prior Year	March YTD	% of Total Rec	
323-700 Franchise Fee - Solid Waste	2019	180,888	143,651	863,428	696,986	599,480	544,927	584,436	565,609	566,244	535,036	604,999	1,197,252	7,082,938		3,029,361	42.77%	
	2020	17,461	691,617	826,196	673,196	704,027	702,662	701,986	559,302	578,671	324,073	868,059	1,152,554	7,799,804	10.12%	3,615,160	46.35%	
	2021	92,301	625,551	628,693	658,811	663,156	654,491	688,708	667,448	694,465	713,054	713,699	703,456	7,503,834	-3.79%	3,323,004	44.28%	
	2022	694,226	702,169	732,692	377,289	1,088,227	405,736	1,146,691	731,407	828,847	803,314	800,440	414,054	8,725,092	16.28%	4,000,339	45.85%	
	2023	401,016	323,940	2,763,140	443,412	861,789	866,892	863,183	1,191,087	953,728	(218,804)	944,436	1,561,830	10,955,649	25.56%	5,660,188	51.66%	
	2024 Estimate - YTD Actual + Average Monthly receipts since new contract implemented in August	1,325,588	255,204	1,943,525	1,147,066	1,094,766	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	13,466,149	22.92%	6,866,149	
	2025 (2024 Estimates)	1,325,588	255,204	1,943,525	1,147,066	1,094,766	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	13,466,149	0.00%	6,866,149	
2025 3 Year Average	806,944	427,104	1,813,119	655,922	1,014,927	790,876	1,036,625	1,007,498	960,858	561,504	948,292	1,025,295	11,048,963	-17.95%	5,508,892			

State Revenue Sharing - Alcoholic Beverage License Tax



Revenue Source	2021 Actual	2022 Actual	2023 Actual	2024 Amended	2024 Estimate	2025 Department	2025 Budget	2025 Stantec	2026 Stantec	2027 Stantec	2028 Stantec	2029 Stantec	Department
State Revenue Sharing - Alcoholic Beverage License Tax	\$ 53,996	\$ 298,659	\$ 312,244	\$ 300,000	\$ 320,564	\$ 300,000	\$ 316,404	\$ 306,000	\$ 312,120	\$ 318,362	\$ 324,729	\$ 331,224	Finance
% of State Revenue Sharing - Alcoholic Beverage License Tax Change	-81.4%	453.1%	4.5%	-3.9%	2.7%	0.0%	5.5%	2.0%	2.0%	2.0%	2.0%	2.0%	

Description:

This revenue is from license fees collected from manufacturers, distributors, and vendors that sell alcoholic beverages. A portion of the annual state license tax levied on manufacturers, distributors, vendors, brokers and importers of alcoholic beverages collected within a municipality is shared with local governments. Revenue is received from the State for the City's share of annual alcoholic beverage licensing fees. Currently, 38% of the license tax imposed and collected within the City is returned quarterly from the State of Florida.

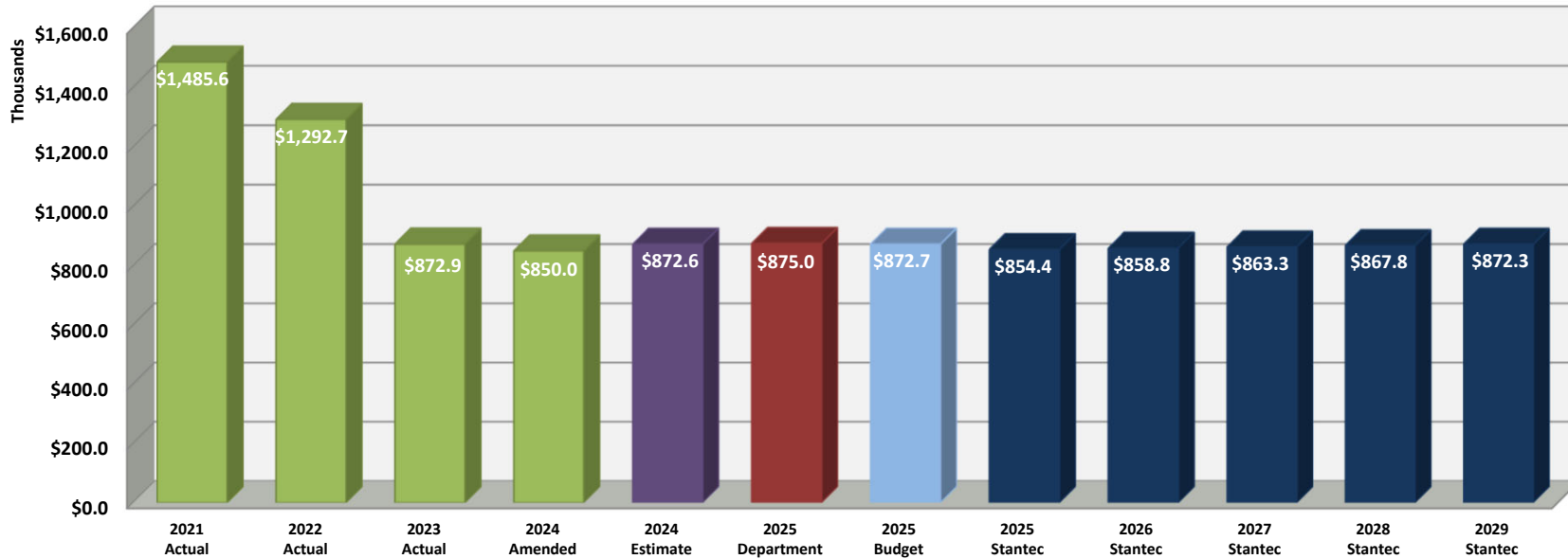
Fiscal Capacity:

The licenses and fees associated with state alcoholic beverages are regulated by Florida State Statutes.

Revenue Estimating Conference Committee (General Fund)

	Fiscal Year	October	November	December	January	February	March	April	May	June	July	August	September	Totals	% of Prior Year	March YTD	% of Total Rec
335-150 State Revenue Sharing - Alcoholic Beverage License Tax	2019	-	17,955	-	-	16,665	-	-	-	-	-	227,548	52,398	314,566		34,620	11.01%
	2020	-	-	-	-	18,799	-	-	216,368	-	-	-	55,829	290,996	-7.49%	18,799	6.46%
	2021	-	-	-	-	9,924	-	-	-	-	-	44,072	-	53,996	-81.44%	9,924	18.38%
	2022	14,110	-	-	-	2,949	-	-	250,996	-	-	30,604	-	298,659	453.11%	17,059	5.71%
	2023	-	20,377	-	-	5,398	-	-	251,880	-	-	34,589	-	312,244	4.55%	25,775	8.25%
	2024 Estimate - YTD Actual + 2 Year Average	-	17,423	-	-	19,106	-	-	251,438	-	-	32,597	-	320,564	2.66%	36,530	
	2025 2 Year Average	-	18,900	-	-	12,252	-	-	251,659	-	-	33,593	-	316,404	-1.30%	31,152	
	2025 3 Year Average	4,703	12,600	-	-	9,151	-	-	251,438	-	-	32,597	-	310,489	-3.14%	26,455	

Lien Research Fees



Revenue Source	2021 Actual	2022 Actual	2023 Actual	2024 Amended	2024 Estimate	2025 Department	2025 Budget	2025 Stantec	2026 Stantec	2027 Stantec	2028 Stantec	2029 Stantec	Department
Lien Research Fees	\$ 1,485,557	\$ 1,292,749	\$ 872,875	\$ 850,000	\$ 872,562	\$ 875,000	\$ 872,719	\$ 854,413	\$ 858,849	\$ 863,308	\$ 867,790	\$ 872,296	Finance
% of Lien Research Fees Change	87.6%	-13.0%	-32.5%	-2.6%	0.0%	2.9%	2.7%	0.5%	0.5%	0.5%	0.5%	0.5%	

Description:

This is an administrative fee collected for services associated with lien research. The fee charged for conducting lien research is \$125 for a same day response to be completed by close of business three (3) business days following the receipt of the request.

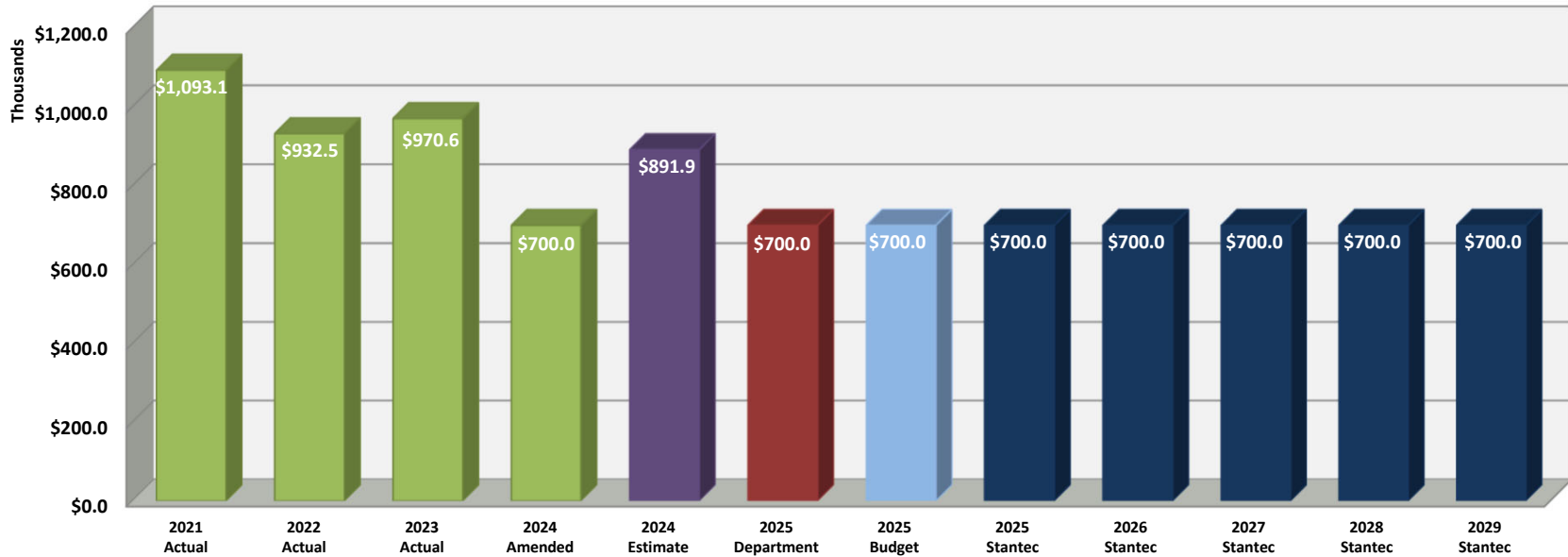
Fiscal Capacity:

Commission approval would be required to increase the fee schedule.

Revenue Estimating Conference Committee (General Fund)

	Fiscal Year	October	November	December	January	February	March	April	May	June	July	August	September	Totals	% of Prior Year	March YTD	% of Total Rec
341-900 Other General Government Charges and Fees (FIN020 - Lien Research Fees)	2019	59,150	61,950	45,400	58,525	55,350	59,925	70,100	58,625	64,875	60,700	62,425	53,200	710,225		340,300	47.91%
	2020	60,700	46,075	61,600	56,775	62,675	61,325	31,825	38,400	23,325	164,750	89,625	95,000	792,075	11.52%	349,150	44.08%
	2021	97,000	90,000	105,500	101,250	130,000	153,000	157,125	143,125	146,750	123,182	123,250	115,375	1,485,557	87.55%	676,750	45.56%
	2022	108,625	107,500	111,125	117,625	119,750	140,625	116,625	117,000	102,000	82,625	94,124	75,125	1,292,749	-12.98%	705,250	54.55%
	2023	54,625	66,250	54,125	61,750	73,375	90,125	77,000	89,875	88,125	64,250	81,000	72,375	872,875	-32.48%	400,250	45.85%
	2024 Estimate - YTD Actual + 2 Year Average	57,750	62,625	51,250	66,250	83,375	21,250	96,813	103,438	95,063	73,438	87,562	73,750	872,562	-0.04%	342,500	
	2025 2 Year Average	56,188	64,438	52,688	64,000	78,375	55,688	86,906	96,656	91,594	68,844	84,281	73,063	872,719	0.02%	371,375	
	2025 3 Year Average	73,667	78,792	72,167	81,875	92,167	84,000	96,813	103,438	95,063	73,438	87,562	73,750	1,012,729	16.06%	482,667	

PCard Rebates



Revenue Source	2021 Actual	2022 Actual	2023 Actual	2024 Amended	2024 Estimate	2025 Department	2025 Budget	2025 Stantec	2026 Stantec	2027 Stantec	2028 Stantec	2029 Stantec	Department
Pcard Rebates	\$ 1,093,072	\$ 932,502	\$ 970,617	\$ 700,000	\$ 891,912	\$ 700,000	\$ 700,000	\$ 700,000	\$ 700,000	\$ 700,000	\$ 700,000	\$ 700,000	Finance
% of Pcard Rebates	-5.6%	-14.7%	4.1%	-27.9%	-8.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

Description:

Credit card rebates associated with two vendors (Suntrust and Companion Pay Solutions (CPS)). CPS is utilized for Electronic ePayables for larger items that are purchased.

Revenue Estimating Conference Committee (General Fund)

	Fiscal Year	October	November	December	January	February	March	April	May	June	July	August	September	Totals	% of Prior Year	March YTD	% of Total Rec
369-926 PCard Rebates Procurement	2019	(4,934)	60,702	42,508	(3,157)	22,814	(2,781)	21,919	15,119	(2,706)	40,152	26,710	652,089	868,437		115,153	13.26%
	2020	22,381	(4,807)	172,008	31,903	13,236	55,759	(2,751)	20,415	18,134	(88,038)	25,196	894,764	1,158,200	33.37%	290,480	25.08%
	2021	(25,133)	17,057	44,082	27,914	(2,706)	40,435	18,011	12,941	22,931	26,598	(3,394)	63,602	242,339	-79.08%	101,649	41.94%
	2022	(2,870)	(3,349)	16,593	42,786	(2,885)	41,199	22,195	(4,066)	26,919	44,944	(3,694)	754,730	932,501	284.79%	91,473	9.81%
	2023	(4,440)	198,875	(4,126)	(2,811)	(3,797)	(84,954)	7,155	12,070	8,442	11,356	14,728	818,120	970,617	4.09%	98,747	10.17%
	2024 Estimate - YTD Actual + 2 Year Average	-	15,028	10,345	10,091	-	-	14,675	4,002	17,680	28,150	5,517	786,425	891,912	-8.11%	35,464	
	2025 (2024 budget)	58,333	58,333	58,333	58,333	58,333	58,333	58,333	58,333	58,333	58,333	58,333	58,333	58,333	700,000	-21.52%	350,000
2025 3 Year Average	(2,437)	70,185	7,604	16,689	(2,228)	(14,585)	14,675	4,002	17,680	28,150	5,517	786,425	931,677	4.46%	75,228		